Invitation to
Bid

The Hickman County Finance Office is accepting sealed bids for Chromebook Units and Chrome OS Management Service License.

Bid with specifications are online at: **www.hickmank12.org/request-for-proposal.**

All bidders will be required to submit a conflict of interest disclosure form that can be obtained at www. hickmank12.org/request-for-proposal.

Sealed bids must be mailed or delivered to the Hickman County Finance Office, 114 North Central Avenue, Suite 203, Centerville, TN 37033 and clearly marked on the outside of the envelope "Chromebooks and Chrome Management Licenses". Bids will be opened on Monday, January 12th, 2026 at 10:00 a.m. in the Finance Office.

The Hickman County Board of Education reserves the right to accept or reject any and all bids or parts of bids and to waive any informalities that would prevent the acceptance of a better bid.

Present Penny Rochelle
Misty Weems

Bids Read
Please see attached

CNB
Computers USA Inc.
System

REQUEST FOR PROPOSAL
"Chromebooks and Chrome Management Licenses"

Hickman County Finance Office
114 North Central Avenue, Suite 203
Centerville, TN 37033

Prepared by:

Ken Kajia
CNB Computers USA, Inc DBA System Liquidation
4702 North Sam Houston Parkway West, Suite #600
Houston, TX 77086
Ph:346-553-5771
Email: ken@systemliquidation.com
Website: www.systemliquidation.com

Microsoft
AUTHORIZED
Refurbisher

CNB Computers USA Inc. System

Company Overview

Since 2007, CNB Computers USA Inc. DBA System Liquidation has been a leading provider of new and refurbished information technology equipment to school districts across North America.

We are also an ISO Certified and R2v3 certified recycler and assist with information technology asset disposition planning.

Background and Workforce

CNB Computers USA Inc. DBA System Liquidation is dedicated to continuous measurable improvement in all our activities, which meet our customer requirements. Honesty and trust and mutual respect will be the basis for all dealings with our associates, customers, suppliers and society at large. We will constantly strive to be the industry's best suppliers of high-quality products and services. We are committed to the continuous improvement of all that we offer our clients.

Trust

We trust our customers implicitly and run our company accordingly. A good example is our warranty policy. When a customer needs to utilize the warranty, our clients simply tell us what parts are needed and we ship them. This way of thinking permeates through everything we do and the end result is that you never have to fight us to do what you want—we're always on the same side.

Financial and Business Viability

CNB Computers USA Inc. DBA System Liquidation confirms that we have not:

a) Declared bankruptcy or made a voluntary assignment in bankruptcy;

b) Made a proposal under any legislation related to bankruptcy or insolvency; or,

c) Been subject to or instituted any proceedings, arrangement, or compromise with creditors including having had a receiving and/or manager appointed to hold its assets.

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Computers USA Inc.
System

Proof of Insurance

CNB Computers USA Inc. DBA System Liquidation confirms that we are able to obtain Insurance Coverage for this assignment.

Deliverables

CNB Computers USA Inc. DBA System Liquidation confirms that we can complete and execute the Deliverables outlined in our submission document.

Non-Collusion

CNB Computers USA Inc. DBA System Liquidation certifies that this proposal is made without any previous understanding, agreement or connection with any person, firm, or corporation making a proposal for the same project, and is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action.

Willingness to Enter into Agreement

CNB Computers USA Inc. DBA System Liquidation confirms that we are prepared to enter into an agreement with Hickman County School District.

Payment Options

CNB Computers USA Inc. DBA System Liquidation will accept a P.O. from Hickman County School District with net payment terms of 30 days (or greater upon request)

Delivery

The product is available to ship in 14 Days.

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Refurbisher

CNB
Computers USA Inc.
System

References

Talladega City Schools
Matt Fuller, Director of Technology
501 South St. E, Talladega, AL 35160
mfuller@talladega-cs.net
256.223.0328

School District of Waukesha
Tim Mehling, Systems Administrator
222 Maple Ave, Waukesha, WI 53186
tmehling@waukesha.k12.wi.us
262.970.1052

Mitchell County Schools
Pasha Mohammed, Network Administrator
108 S Harney St, Camilla, GA 31730
Pasha_mohammed@MITCHELL.K12.GA.US
229.321.7031 X1039

Microsoft
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Refurbisher

CNB Computers USA Inc. System

Chromebook Option 1

HP 14A-NF0131 CHROMEBOOK PART # 9E4Z3UA#ABA



Condition: Brand New

Processor: Intel N200

Hard Drive: 128GB

Memory: 4GB

Screen: 14" HD NON-TOUCH

Ports: USB Type-C, USB Type-A, Headphone/Mic Jack

AUE: June 2031

Warranty: 1 Year Manufacturer Warranty

Price: $185.00 Each (Price is inclusive of freight)

Google Chrome Educational License: $30 Each

Asset Tag and Enrollment: $6.00 Each

****Optional****

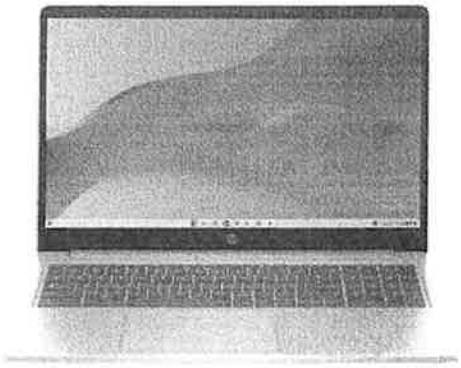
*3-Year extended Warranty and **includes ADP** (Accidental Damage protection) **$63.00 Per Device***

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CNB Computers USA Inc. System

Chromebook Option 2

HP 15A-NB0013 CHROMEBOOK PART # 7J267UA#ABA



Condition: Brand New

Processor: Intel N200

Hard Drive: 64GB

Memory: 8GB

Screen: 15.6" HD NON-TOUCH

Ports: 2x USB 3.2 Gen 1.0 Type-C ports (5 Gbps signaling rate, USB Power Delivery, DisplayPort 1.4), 1x SuperSpeed USB Type-A port, 1x Headphone/Microphone Combo jack, 1x MicroSD Card Reader

AUE: June 2031

Warranty: 1 Year Manufacturer Warranty

Price: $255.00 Each **(Price is inclusive of freight)**

Google Chrome Educational License: $30 Each

Asset Tag and Enrollment: $6.00 Each

****Optional****

3-Year extended Warranty and ***includes ADP*** *(Accidental Damage protection)* ***$63.00 Per Device***

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CNB Computers USA Inc. System

Chromebook Option 3

LENOVO 14e GEN 3 CHROMEBOOK PART # 82W6003DUS



Condition: Brand New

Processor: Intel N100

Hard Drive: 64GB

Memory: 8GB

Screen: 14" HD NON-TOUCH

Ports: 2 x USB 3.2 Gen 1 Type-A, 1 x USB 3.2 Gen 2 Type-C (supports DisplayPort Alt Mode and Power Delivery) 1 x HDMI 1.4, 1 x Headphone/microphone combo jack

AUE: June 2033

Warranty: 1 Year Manufacturer Warranty

Price: $369.00 Each (Price is inclusive of freight)

Google Chrome Educational License: $30 Each

Asset Tag and Enrollment: $6.00 Each

****Optional****

*3-Year extended Warranty and **includes ADP** (Accidental Damage protection) **$63.00 Per Device***

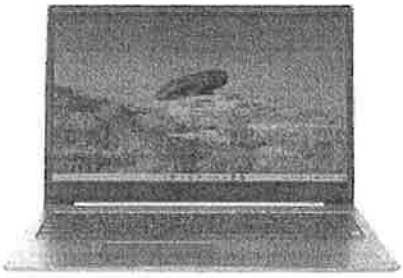
Microsoft AUTHORIZED Refurbisher

CNB Computers USA Inc. System

Chromebook Option 4

LENOVO IDEAPAD 3I CHROMEBOOK PART # 82N4004NUS

Condition: Brand New



Processor: Intel Celeron N4500

Hard Drive: 64GB eMMC drive

Memory: 4GB DRAM

Screen: 15.6" HD NON-TOUCH

Ports: 2 x USB 3.2 Gen 1 Type-A, 1 x USB 3.2 Gen 1 Type-C (supports DisplayPort 1.4 and Power Delivery), 1 x HDMI 1.4, 1 x Headphone/Microphone Combo jack, 1 x MicroSD card slot

AUE: June 2030

Warranty: 1 Year Manufacturer Warranty

Price: $175.00 Each (Price is inclusive of freight)

Google Chrome Educational License: $30 Each

Asset Tag and Enrollment: $6.00 Each

****Optional****

*3-Year extended Warranty and **includes ADP** (Accidental Damage protection) **$63.00 Per Device***

Microsoft AUTHORIZED Refurbisher

CNB
Computers USA Inc.
System

Chromebook Option 5

HP FORTIS G1i CHROMEBOOK PART # BA7S5UT#ABA

Condition: Brand New



Processor: Intel N150

Hard Drive: 64GB

Memory: 8GB

Screen: 14" HD NON-TOUCH

Ports: Total of 4 USB ports, including 2 USB Type-C ports with support for power delivery, video, and data transfer, and an HDMI port.

AUE: June 2033

Warranty: 1 Year Manufacturer Warranty

Price: $359.00 Each (Price is inclusive of freight)

Google Chrome Educational License: $30 Each

Asset Tag and Enrollment: $6.00 Each

****Optional****

*3-Year extended Warranty and **includes ADP** (Accidental Damage protection) **$63.00 Per Device***

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AUTHORIZED
Refurbisher

CNB Computers USA Inc. System

Hickman County Government

Conflict of Interest Disclosure Form

The County Financial Management System of 1981 contains the most stringent conflict of interest provisions. TCA §5-21-121 provides:

(a) The director, purchasing agent, members of the committee, members of the county legislative body or other officials, employees, or members of the board of education or highway commission shall not be financially interested or have any personal beneficial interest, either directly or indirectly, in the purchase of any supplies, materials, equipment or contractual services for the county.

(b) No firm, corporation, partnership, association or individual furnishing any such supplies, materials, equipment or contractual services, shall give or offer, nor shall the director or purchasing agent or any assistant or employee accept or receive directly or indirectly from any person, firm, corporation, partnership or association to whom any contract may be awarded, by rebate, gift or other otherwise, any money or other things of value whatsoever, or any promise, obligation or contract for future reward or compensation.

Date: January 6,2026 Name: Ken Kajia

Please describe below any relationships, transactions, positions you hold (volunteer or otherwise), or circumstances that you believe could contribute to a conflict of interest:

__X__ I have no conflict of interest to report.

____ I have the following conflict of interest to report (please specify any boards or committees you (and/or your spouse) sit on, the name of your employer and any businesses you or your spouse may own.

I hereby certify that the information set forth above is true and complete to the best of my knowledge.

Date: January 6, 2026 Signature: Ken kajia

Microsoft AUTHORIZED Refurbisher

CNB
SHIELD GUARD

GUARD YOUR PC FROM THE UNEXPECTED

Our comprehensive coverage ensures that your computer devices are safeguarded against unexpected failures, allowing you to focus on what's important - Education.



BENEFITS OF CNB SHIELD GUARD

Predictable Budgeting

Upfront investment allows accurate prediction of system repair cost

Quality Assurance

Best-in-class technicians to ensure quality repair for your systems

Significant Savings

Users typically save from 28%–80% depending on machine and repair

Quick Repair Turnaround

Minimum downtime resulting from fast repairs & swift shipments

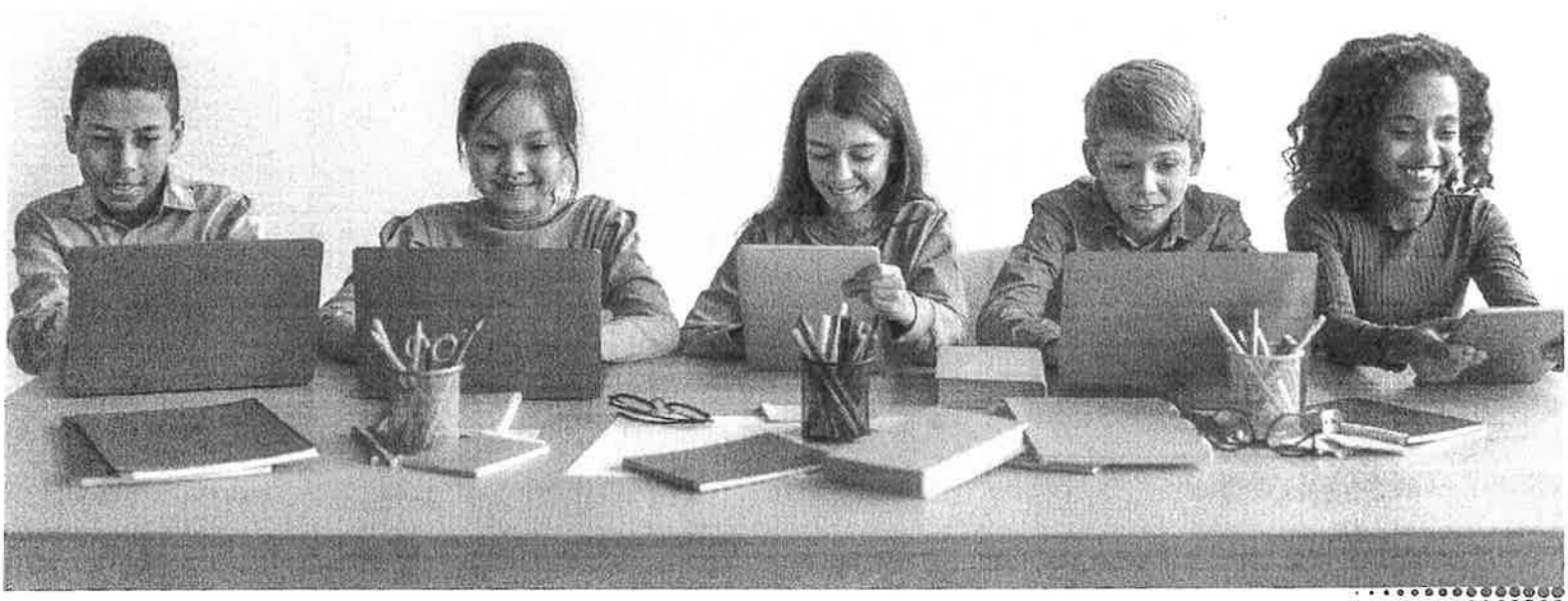


COMPREHENSIVE ADP COVERAGE

Supporting Chromebooks, iPads, MacBooks, laptops, tablets and other major student devices.

CONTACT US
for instant quote

+1 833-547-4693



WHAT IS **COVERED?**

- System board failure
- Battery failure
- Display failure
- Hard drive failure
- Port failure
- Wifi or Bluetooth failure

ACCIDENTAL DAMAGE **PROTECTION**

- Cracked Screens
- Drops or Falls
- Spills or Immersion
- Damage from Vehicle
- Damage from Animals
- Keyboard Damage

WHAT IS NOT **COVERED?**

- Pre-existing conditions
- Cosmetic damage
- Software issues
- Intentional damage
- Abused usage
- Damage through Act of God

CLAIMS CARRIED OUT WITH **CONVENIENCE**

QUICK TURNAROUND

one of the quickest turnaround times in the industry to ensure minimum downtime for your computer devices

FREE SHIPPING - SUPPLIES & POSTAGE

Hassle-free shipping of devices in the time of repair to facility, saving your time, money & efforts

CUSTOM SHIPPING & REVERSE LOGISTIC

We arrange for the reverse logistic of the devices or parts that needs repair to speed up maintenance & save money

COMPLICATED REPAIRS

Our team of highly-trained and experienced technicians are capable of performing expert-level repairs

REPAIR OPTION

You can choose your preferred repair option from - depot or self-repair according to the repair requirement and convenience

ON-SITE PICKUP

With our logistic partners, you can opt for easy and convenient pickup from your locations to our repair facility to expedite claims

SELF-PURCHASE PART REIMBUSHMENT

In case you want to purchase the defective parts required for the repair, we will reimburse the purchase amount

INDUSTRY-LEADING TECH OFFERINGS

We offer a spectrum of industry-leading technology devices with cost-effective solutions at scale, in complex working environments



CONNECT WITH US

We will be happy to help you with more information, an instant quote, a proposal, or a demonstration of our services.

USA

12539 Perry Road
Houston, Texas 77070

CA

6400 Northwest Drive
Mississauga, ON L4V 1K1

+1 833-547-4693

Virtucom's Proposed Solution to: Chromebooks and Chrome Management Licenses

Due January 12, 2026 at 10:00 AM

virtucom®
understanding. technology.

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SCOPE OF WORK 16
FORMS 24

Via FedEx

January 8, 2026

115 Murphree Ave
Centerville, TN 37033

Virtucom, Inc. Headquarters
1 Sun Court Northwest
Peachtree Corners, GA 30092
Phone: (770) 908-8100
Toll Free: (800) 890-2611
Fax: (770) 908-8007
https://virtucom.com/

Brad Gilbert and Hickman County Schools,

Thank you for considering our proposal. We appreciate the opportunity to offer a solution tailored to meet the specific needs of Hickman County Schools (HCS). Virtucom is committed to providing your District and Department of Technology with the requested devices, services, and unparalleled support from a K-12 exclusive technology company, which has over twenty-five years of experience.

In today's rapidly evolving technology landscape, it is important to have customizable and relationship-based technology support. At Virtucom, we aim to become a long-term extension of your technology programs, offering flexible solutions that adapt to your needs as they evolve. We understand that the HCS community has unique characteristics, and our solution includes flexible services that cater to those specific needs, from the initial purchase order and beyond.

By choosing Virtucom, HCS will benefit from in-house services tailored to your requirements, cost-efficient oversight of technology advancements, and the best value for the requested services. We are dedicated to supporting the education of students both inside and outside the classroom. This commitment extends to every department, teacher, student, and staff member in your District, and we are confident in our ability to meet or exceed your expectations.

We look forward to delivering excellence to HCS.

Sincerely,



Don Tang, COO
dtang@virtucom.com
(800) 890-2611 Ext. 206

Virtucom is a Certified M/WBE Company:

Illinois Commission on Equity and Inclusion
Nina Harris, Chairperson
Alexandria Wilson, Acting Executive Director
115 South LaSalle Street, Suite 4N, Chicago, IL 60603

01/13/2025
virtucom
1 Sun CT NW
Peachtree Corners, Georgia, 30092

BEP Certification No Change Affidavit Approval

Dear Jenny Tang,

Congratulations! After reviewing your No Change Affidavit (NCA) information, we are pleased to inform you that your firm has been granted continued certification under the Business Enterprise Program (BEP).

Certification Type: Women/Minority Business Enterprise
Certification Date: 12/22/2020
Certification Expiration Date: 12/22/2027
Certification Renewal Date: 12/22/2025

The Illinois Commission on Equity and Inclusion (CEI) will email you at least 90 days before your certification anniversary date to remind you to update your certification as a condition of your continued certification. You are responsible for ensuring that the contact email address in the system is accurate and up to date and that the email account is checked regularly so you do not miss any important notifications.

Certified firms are encouraged to notify CEI's BEP certification unit within two weeks if any of the following changes occur:

- Ownership changes.
- Changes in control.
- Changes in the host agency's certification status.

Please review the following list carefully to ensure all relevant NIGP codes are included. Your firm's name will only appear in CEI's certified vendor directory as a BEP-certified vendor in the specialty area(s) of:

204 - 53 - Microcomputers, Desktop or Tower based, 204 - 54 - Microcomputers, Laptop, Notebook and Tablets, 920 - 45 - Software Maintenance and Support Services and Updates and Data Hosting Services, 920 - 47 - Support Services, Computer, Includes Computer Warranties

CEI welcomes your continued participation in BEP and wishes you unrelenting success. If you have any questions or comments, please email CEI.BEP.Certification@Illinois.gov or call (312) 814-4190.

Sincerely,

Carlos Gutierrez
Certification Manager

Executive Summary



Why Virtucom?

K-12 EdTech Exclusive Company
Flexible and Relationship-Based Approach
Fully In-House and Customizable Services
Experienced and Capable Partner
Ongoing Support and Consultation

Understanding of Needs

Hickman County Schools want Chromebooks and Chrome Management Licenses. More than ever, districts are facing the challenge of integrating new technology with the learning process. This includes purchasing and selecting the right technology to match your needs, maintaining relationships with technology manufacturers, and keeping up with technology trends and advancements as EdTech evolves. In recent years, securing inventory and deploying large volumes of devices has also become an increasingly difficult challenge for K-12, and because your District has different schools, classrooms, and buildings, this challenge is multiplied. Additionally, you may face timelines that seem impossible to meet. Virtucom is here to support you.

Virtucom's Offer

We are committed to engaging and developing the mind, body, and character of every student to ensure success in education, work, and life by proposing the Chromebook that is most suitable to your needs. School districts have many similar needs, but each district has their own unique challenges, visions for the future, and technology plans. While being an experienced K-12 EdTech provider allows us to address many similar needs between districts, the main benefits we offer are born through the relationships we form with each **individual** district.

5K+ schools

231K+ educators

3.6M+ students

Virtucom is a highly experienced HP reseller and Authorized Service Provider (ASP) with a long-standing presence in the Southeast. For decades, we've delivered trusted technology solutions and support to educational institutions across the nation

Hardware

To find technology and value to meet your specifications, we have reviewed options and configurations with major manufacturers and are proposing that HP is the best option. Virtucom is an Authorized Reseller and Authorized Service Partner (ASP) with HP. We are standing by to service and repair your end user devices.



Services

For your services solution, we recommend our 3-year extended warranty. In addition, we provide project management and logistics support to help overcome your integration challenges, including services like rapid delivery, inventory tracking, reporting, and ongoing warranty support. These services are customizable based on your needs.

Additional Benefits for HCS**:**

- Support of a K-12 EdTech exclusive company with over 30 years of experience
- Completed over 38,000 warranty repairs in 2024, 25,000 of which were ADP
- Experienced with volume (500,000+ devices protected/deployed annually)
- Speed and flexibility of a company experienced in handling volume
- A relationship with a certified Minority and Woman Owned Business (M/WBE)
- Ongoing relationships with major manufacturers
- Preparation for current, emerging, and evolving technologies

By choosing Virtucom, HCS will receive the support of K-12 experts with flexible EdTech services. Because technology is constantly changing, we help you avoid obstacles before they arrive, all while supporting your technology programs and projects. This proposal includes details of our recommended solution, a cost proposal, and an implementation plan.

We aim to create a long term relationship with HCS. For over thirty years, we have invested in the communities of K-12 Districts throughout the nation, and we hope to discuss our partnership in person or via video conference.

Technical Solution



Flexible Solutions
ASP with Major Manufacturers
Capacity for Small or Large Projects
Warranty Options
In-House Repairs
Technology Consultation

- *In consideration of District requirements, we have consulted with manufacturers in order to offer product that meets your requirements.*

Proposed Product:

- HP Fortis G1i Chromebook

Estimated Delivery: 40 Days from initial purchase order.

Demo Units Available
We encourage HCS to take advantage of a demo unit to compare to your current fleet. Upon request, Virtucom will provide a demo unit for HCS to review to help with your selection process.

To give you the best insight into our response, we have produced a side-by-side comparison of your requirements with our proposed specifications in the following section.

Proposed Specifications

- *To meet or exceed your requirements, we have included component comparisons and manufacturer data sheets.*

HP Fortis G1i 14 inch Chromebook

Product Requirement	Recommended Product Specification	Meets or Exceeds Requirements
Chrome OS	Chrome OS	Meets
14 inch screen (non-touch preferred)	14 inch non-touch screen	Meets
4 GB RAM minimum, 8 GB preferred	8 GB	Exceeds
64 GB storage minimum, 128 GB preferred	64 GB	Meets
Wireless compatible	Intel® Wi-Fi 6E AX211 (2x2) and Bluetooth® 5.3 wireless card	Meets
USB ports available	2 USB Type-C® 5Gbps signaling rate (USB Power Delivery, video and data support); 2 USB Type-A 5Gbps signaling rate; 1 HDMI 1.4	Meets
Headphone jack	1 stereo headphone/microphone combo jack	Meets
USB-C charging cords and ports preferred	45 W USB Type-C® adapter	Meets
HP or Lenovo	HP	Meets

Datasheet

HP Fortis G1i 14 inch Chromebook

Work worry-free with a ruggedized Chromebook

The HP Fortis 14 inch G11 Chromebook provides performance in a rugged design. It features a large, 14-inch screen, an Intel® quad-core processor[7], plenty of memory, and long battery life for productivity throughout the day. Work collaboratively and confidently with the reinforced 180-degree lay-flat hinge and HP Privacy Camera.

Fast, reliable connectivity and performance

Quickly access data and apps in the cloud with Wi-Fi 6E[3] and optional 4G LTE.[4] Stay productive with the latest Intel® N-Series processor[5], up to 16GB LPDDR5 RAM[1], up to 128GB UFS[6], and long battery life—get 90% charge in 90 minutes with HP Fast Charge.[7]

Engineered for durability

Resist damage from daily use with this fan-less, durable Chromebook that undergoes MIL-STD 810[8] and education drop testing. The dot texture on the palm rest resists scratches and the full-skirted anchored keyboard resists picking, spills, and dust.[9]

Immersive interaction

Confidently engage with others on a large 14-inch optional FHD[10] touchscreen[1] and 180-degree lay-flat hinge. Share knowledge and enable multitasking on additional screens with an HDMI port to connect displays, projectors, and other peripherals.[11]



*Product image may differ from actual product

Sustainability in action

Outer box packaging 100% sustainably sourced

The EPEAT® registered[12] and ENERGY STAR® certified HP Fortis G1i 14-inch Chromebook uses 100 percent sustainably sourced and recyclable outer box packaging[13]-helping protect our future.

Datasheet

HP Fortis G1i 14 inch Chromebook

Featuring

Chrome OS simplicity
Breathe easy with the low-maintenance, highly manageable and secure ChromeOS. With automatic software updates through June 2031 and built-in anti-virus protection, your device stays protected and up to date.[22]

Advanced wireless connectivity
Stay connected, even in crowded wireless networks, with a fast, reliable wireless connection. This Fortis Chromebook's Wi-Fi 6E wireless LAN[3] comes with MU-MIMO[15], HP Extended Range Wireless LAN, and supports Bluetooth® technology.

Wireless 4G LTE connectivity
Enjoy the freedom to connect from almost anywhere with optional 4G LTE[4], featuring an embedded eSIM[16] and SIM card slot.[17] Highly reliable advanced network connectivity helps expand how and where you get things done.

Versatile, durable ports
Maximize flexibility, adding connectivity for displays and peripherals with reinforced ports for durability, including two USB-C® ports, two USB-A ports, and an HDMI port.[18]

Fast performance, connectivity, and responsiveness
Get the solid combination of responsive performance and connectivity with the latest Intel® N-Series processor[5] that lets you launch, create, and connect quickly and reliably.

Updated storage and performance options
Complete school assignments with plenty of storage and updated memory. Featuring up to 128GB Universal Flash Storage[19.1] and 16GB LPDDR5 memory[1] options, seamlessly run all your apps with minimal lag and power consumption.

Engage and interact
Make sure everyone's included when you share your work. Visible from multiple angles, this lay-flat Chromebook features a 180-degree hinge design and an optional HD or FHD[20] IPS touchscreen.[1]

Tested for durability and reliability
Undergoes 19 MIL-STD 810[8] and HP Total Test Process[21], with IP51[22], and education drop testing for hardware and systems to help ensure this Fortis Chromebook for education meets or exceeds HP durability standards—helping reduce costly mishaps.[9]

Immersive visual experience
Give all your digital content new dimension and fully engage in advanced education apps with the large 14-inch display. Optional crystal-clear FHD resolution[10.1] brings vibrant quality to all your visuals.

Stylish, scratch-resistant keyboard palmrest
Helping protect your technology investment, the keyboard palmrest features a modern-looking dot texture that's both visually appealing and resists scratches and fingerprints.

Ruggedly designed, right down to the keyboard
Reduce risk of damage with the durably built HP Fortis Chromebook, featuring a keyboard with pick- and spill-resistant, full-skirted anchored keys.[21]

Protection against drops and falls
Accidents happen. All the time. Provide a ruggedized Chromebook for education that can survive drops up to 76cm (29.92 in) onto concrete and 122cm (48.03 in) onto plywood. Drop tested for quality assurance and peace of mind.[9]

Datasheet

HP Fortis G1i 14 inch Chromebook

Technical specifications

Available Operating Systems	ChromeOS
Processor family	Intel® Core™ N-series processor
Available Processors[2,3,4]	Intel® Processor N250 (1.3 GHz base frequency, up to 3.8 GHz with Intel® Turbo Boost Technology, 6 MB L3 cache, 4 cores, 4 threads) Intel® Processor N150 (0.8 GHz base frequency, up to 3.6 GHz with Intel® Turbo Boost Technology, 6 MB L3 cache, 4 cores, 4 threads)
Product colour	Jet black
Maximum memory	16 GB LPDDR5x-7500 MT/s; (Transfer rates up to 7500 MT/s.) Memory soldered down.
Internal storage	128 GB UFS[5] 32 GB up to 64 GB eMMC 5.0[5]
Display size (diagonal, metric)	35.6 cm (14")
Display[10,11,12,13]	14" diagonal, FHD (1920 x 1080), touch, IPS, anti-glare, 250 nits, 45% NTSC; 14" diagonal, HD (1366 x 768), SVA, anti-glare, 250 nits, 45% NTSC; 14" diagonal, HD (1366 x 768), touch, SVA, anti-glare, 250 nits, 45% NTSC; 14" diagonal, FHD (1920 x 1080), IPS, anti-glare, 300 nits, low power, 45% NTSC 35.6 cm (14") diagonal, FHD (1920 x 1080), touch, IPS, anti-glare, 250 nits, 45% NTSC; 35.6 cm (14") diagonal, HD (1366 x 768), SVA, anti-glare, 250 nits, 45% NTSC; 35.6 cm (14") diagonal, HD (1366 x 768), touch, SVA, anti-glare, 250 nits, 45% NTSC; 35.6 cm (14") diagonal, FHD (1920 x 1080), IPS, anti-glare, 300 nits, low power, 45% NTSC
Available Graphics	Integrated: Intel® UHD Graphics[10] (Support HD Decode, DX12, and HDMI.)
Audio	Waves MaxxAudio®, dual speakers, dual array microphones
Ports and connectors	2 USB Type-C® 5Gbps signaling rate (USB Power Delivery, video and data support); 2 USB Type-A 5Gbps signaling rate; 1 HDMI 1.4; 1 stereo headphone/microphone combo jack ; (HDMI cable sold separately.)
Input devices	Spill resistant, full-size, Chrome keyboard with skirt anchored keycaps; Clickpad with multi-touch gesture support, taps enabled as default
Communications	(HP Extended Range Wireless LAN, MU-MIMO and Chromecast support); ; Intel® Wi-Fi 6E AX211 (2x2) and Bluetooth® 5.3 wireless card, non-vPro®; MediaTek Wi-Fi 6 MT7921 (2x2) and Bluetooth® 5.3 wireless card, non-vPro® ; Qualcomm® Snapdragon™ X12 LTE Cat 6
Camera	720p HD privacy camera [10]
Software	HP Support Assistant[14]; Chrome Enterprise Upgrade (Sold separately); Chrome Education Upgrade (Sold separately)[16]
Security management	Nano Security Lock Slot[17]; Google H1 Security Chip; Zero Touch Enrollment

Authorized Service Partner (ASP) and Service Center

- *We can service and repair your fleet at any time as an Authorized Service Center for major manufacturers, in or outside of warranty.*

HP Amplify Membership Certificate

Effective November 1, 2024 to October 31, 2025.

Company Legal Name: Virtucom, Inc. (3-HSGW-2191)
Company DBA Name Virtucom Inc

is a member of the HP Amplify Partner Program with the following designation(s):

HP Amplify Power Partner
Amplify Software Commercial Specialist
HP Proactive Insight Sales Offer
LF Design Solutions
Print Lifecycle Services Specialist
Software Specialist
HP Anyware Software Sales Offer
HP Proactive Insights Sales & Delivery Offer
PS Lifecycle Services Specialist
Service Delivery Authorized Partner

Kobi Elbaz

Kobi Elbaz
SVP & General Manager, Global Channel, Sales Innovation & Operations

Scott Lannum
Interim North America Managing Director
North America

AMPLIFY™
HP PARTNER PROGRAM

Long-Term Relationship Capacity

- *Maintaining relationships with each customer continues to be our highest priority as a company. Your deployments are more than just a transaction.*

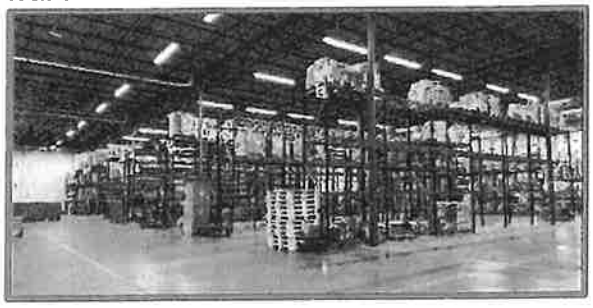
K-12 Relationships
Many of our K-12 clients have continued seeking our services for five (5) to twenty-five (25) years. From warranties to complete turnkey installation, we specialize in the smooth integration of technology into education, so that your District can focus on what is important—helping students learn.

Capacity to Perform Work
Virtucom completes large deployments, finishing each on-schedule while maintaining a consistent stream of communication and satisfaction with districts. Our in-house services and fleets help us remain flexible enough to complete deployments rapidly to multiple locations. Virtucom deploys and services over 500,000 devices in K-12 districts every year.

Our services are supported by our headquarters, which has the capacity to warehouse, stage deliveries, and perform services while coordinating with districts and deployment teams.

Our facility and warehouse:





Some purchases utilize distribution services for delivery, but we also have a fleet of vehicles for situations that require a more complex deployment. Most of the time, we use vehicles for deployments that require specialized services/installation from our technicians, or for pickups and returns on damaged/repaired devices.

Our fleet:



Cost Proposal



K-12 Exclusive
30+ Years of Experience
Educational Technology
Technology Program Support
K-12 Logistical Familiarity
Tailored Solutions

Virtucom has included our cost proposal with the best possible pricing on the next page.

Disclaimer:
Our pricing presented in this proposal is based on the current tariff and tax as of January 8, 2026, and does not include the effects of the tariffs being discussed and negotiated at this time. Any additional tariff or tax levied by any applicable government or taxing authority is outside of our control and any increase in cost resulting from these taxes/tariffs will be reflected as an additional cost to the customer.

Product Description	Quantity	Unit Price	Extended Price
HP Fortis G1i 14 inch Chromebook (Chrome enrollment and asset tagging included in price)	1	$339.76	$339.76
Google Chrome License	1	$29.93	$29.93
		Total:	$369.69

Value Added Services

- *Because truly supporting your District goes beyond the needs of this bid, the list of Value Adds provided below are included in our offer at no additional cost.*

Safe and Secure

Creating a safe and secure environment for students, teachers, and staff is more important than anything. All Virtucom technicians undergo an extensive background check and are identified by their uniform. Staff members understand and follow all of HCS rules and policies.

Inventory Tracking and Reporting

Upon completion of each project, we provide asset data. This data is provided in a cvs or xls format with the date, installation status (if applicable), PO#, Facility Name, Site ID, Room#, New Serial Number & Htag, and any other details your District wishes to be included. Inventory data is available within 48 hours of project completion.

Virtucom can provide separate inventory information to District departments upon request. All data can be customized based on District needs.

Sample Inventory Spreadsheet:

Facility Documentation, Status, and Purchase Order					Removed Hardware		New Hardware		
Date	Status	PO#	Location	Room	Removed Board	Removed Projector	SN#	MAC Address	Asset Tag
10/5/2022	Installed	--	School Name	15	1213456	V3926463	1234567890	11:22:33:1234	V123456
10/5/2022	Installed	--	School Name	101	1213457	V3926464	1234567891	11:22:33:1235	V123457

Monthly Summary Reporting

For each month of service to your District, Virtucom compiles data into a monthly report. This data includes the status of deliverables, pending items, completed deliveries, installations, services, and an improvement plan for the following month.

Scope of Work



Relationship Focused
Dedicated Account Manager
Dedicated Services Director
Custom In-House Services
Online Tools
SLA Committments

- *Each technology project has an actively managed workflow from the start of the project all the way through the support phase.*



At each stage of workflow, Virtucom manages processes internally and coordinates with HCS personnel for each service we offer. While this section summarizes our internal processes, we want your District to understand that these are only our standard workflows. Flexibility is at the core of each technology service we provide, even for standard services like inventory tracking and reporting, and we extend this flexibility to HCS.

Project Implementation

- *Virtucom plans and manages each technology project in coordination with HCS from the first purchase order to the final phase.*

Project Kick-off
At the start of each project, Virtucom sets up a kick-off call with all stakeholders to:

- Conduct initial briefings with District representatives
- Discuss the project's scope, timeline, constraints, and deliverables
- Establish communication channels

Planning and Logistics
To ensure smooth deployment of your devices, we will:

- Process Purchase Orders in line with the project schedule
- Confirm any alterations to the project's scope
- Collaborate with approved points of contact post PO receipt
- Schedule deliveries, noting any unique constraints or instructions

Production (delete if no tagging/bulk packaging/etching**)**
Devices at Virtucom facilities undergo:

- 100% Pre-Deployment Inspection (PDI)
- Dead on Arrival (DOA) Management—Virtucom handles issues with manufacturer
- Staging for Delivery

Delivery and Deployment
Each school in your District is unique. Our ability and willingness to adapt to each school, District, and technology program has been a part of our deployment philosophy since the foundation of our company. Our deployment team organizes and provides delivery to your location.

- Delivery Schedules: Provided at least one (1) week in advance
- Documentation: Custom inventory reports provided to on-site personnel
- Virtucom will use your preferred service for delivery (UPS, USPS, FedEx, etc.)

Ongoing Support
While all technology projects come to a close, the ongoing support behind them does not. Our primary goal is to form a long-lasting relationship with HCS. Ongoing support includes but is not limited to:

- Maintaining SLAs and Warranty Support
- VirtuCARE Center access
- Quarterly Business Reviews (QBRs)

Requested Services

- *All service options are customizable. Our recommended processes are provided in this section.*

Google White Glove Service

Google trained service and sales personnel on staff are available to assist HCS. Virtucom is a Google Chrome Management License provider. These customizable procedures are an out-of-the-box solution for Google Chrome OS devices.
Recommended Google White Glove process:

- Unboxing each device
- Powering on each Chromebook
- Updating Chrome OS to the latest version
- Enrolling device into Google Apps Domain using an enrollment account
- Replicating HCS wireless network to ensure devices connect instantaneously
- Providing an inventory spreadsheet containing customizable data
- Providing Dead on Arrival (DOA) management

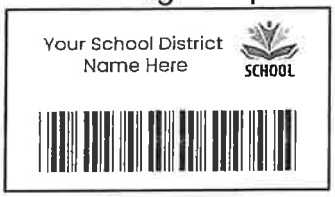
Zero Touch Enrollment Services (ZTE) are also available. We can assist with moving and updating devices within the Google Admin if we are given admin access.

Asset Tagging

Asset tags are attached to each device and recorded in the deployment records as needed. Recommended asset tag process:

- We can apply HCS-provided asset tags OR create custom asset tags
- Virtucom provides a "proof" for approval
- Asset tags required for reporting are documented

Asset Tag Sample:



Repairs and Ticketing Process

- *Your device repairs will be completed by our team of in-house, certified technicians. Virtucom does not subcontract for repairs.*

When devices arrive at our facility for repairs and servicing, our team reviews the ticket to best understand each issue. Devices submitted without specific instructions undergo a multi-point inspection to diagnose the issue. Diagnoses are completed on a case-by-case basis. During repairs, our technicians:

- Review Ticket
- Diagnose issue(s)
- Repair parts using Original Equipment Manufacturer approved components
- Attempt to duplicate the original issue(s) to ensure it does not repeat
- Address other issues discovered during multi-point inspections
- Return device(s) to end user via established processes

Depot and Courier Processes

- Ticket Submission—Via phone, email, Autotask PSA, or preferred software.
- Response—Same day if submitted by 12 PM. Next day if submitted after 12 PM.
- Pickup—Virtucom receives device via mail or courier service.
- Repairs—Certified technician performs assessment and completes repairs.
- Return—Device is returned to a District contact via mail or courier service.
- Ticket Resolution—Ticket is closed once issues are resolved.

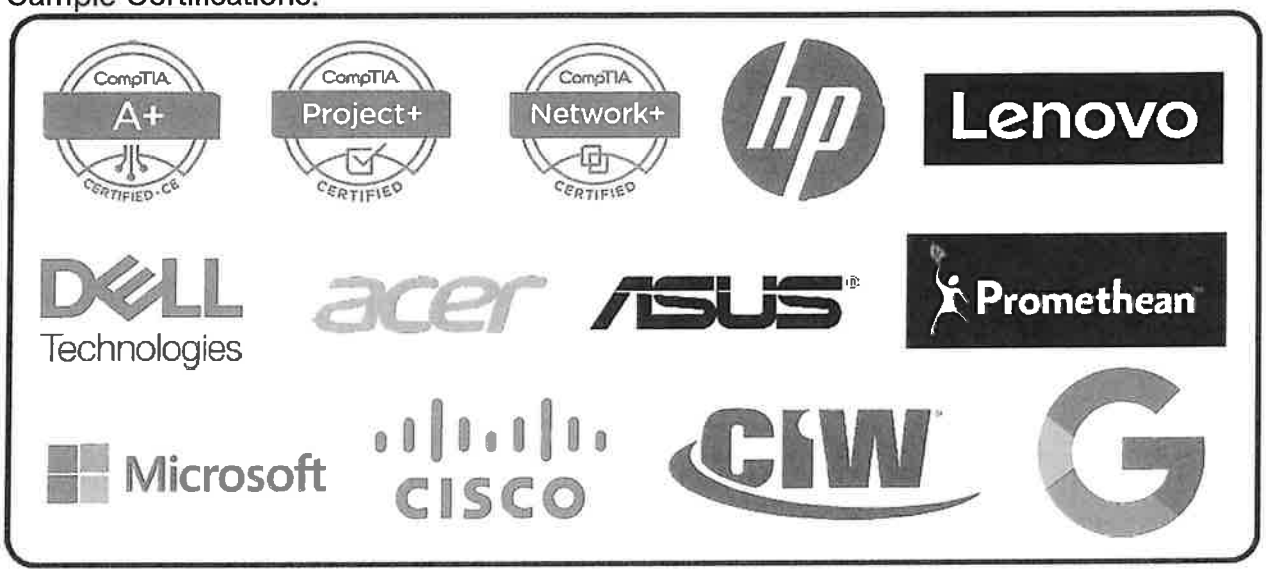
A Virtucom technician performing repairs at our facility:



HCS Services Team

- *Over 75% of our staff are dedicated to services. To enhance customer experience, our team members are immersed in a culture of learning and certification.*

Sample Certifications:



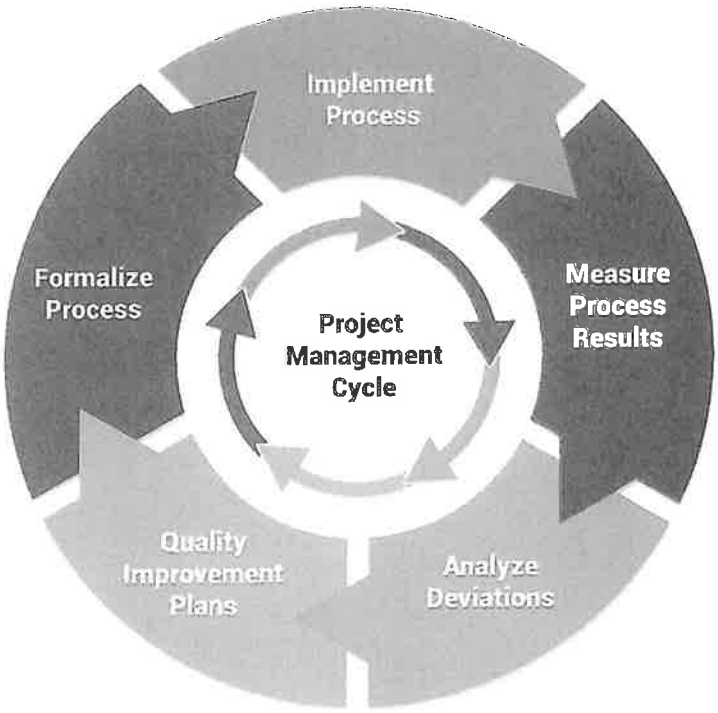
Services Director
During the kick-off meeting, the Services Director begins communications with your District to finalize the finer details related to deployments, production, delivery, and ongoing support. They work with the Relationship Manager and the rest of the Services Team to customize a solution that is most applicable to your District and Technology program.

Meetings and Reviews

- *To ensure the continued quality of HCS projects, we recommend regularly scheduled meetings between HCS administrators and Virtucom key personnel.*

Team Reviews

Although we always craft plans with the expectation of success, we recognize that unforeseen circumstances can change even the most carefully planned project. With this in mind, we recommend meeting with agreed-upon progress metrics and milestones as often as your District needs. To us, it is important we meet not only our own definition of success, but also yours, which is why we will continue to make it our mission to understand and meet your expectations.



Quarterly Business Reviews

Beyond team reviews as requested, we schedule quarterly business reviews to present improvement opportunities, product updates, industry trends and developments, and other reports to HCS. Our Relationship Manager, who is also available for weekly face-to-face meetings, attends these meetings alongside other personnel to discuss future strategies.

Vendor Partner Meetings

You can also take advantage of vendor partner meetings, which can be set up by our Relationship manager, to ensure your District remains informed of the options presented by their vendor.

VirtuCARE Center

- *Online support is just as vital as in-person or remote support. The VirtuCARE Center gives your District a portal for day-to-day use.*

Access to our VirtuCARE Center is available to HCS. The VirtuCARE Center is a set of customer interface tools. We can provide a demonstration of the VirtuCARE Center's new entries, reviews, reports, and other capabilities upon request. We can also learn and incorporate HCS existing ticketing system if that is a preferred solution.

Web URL: https://virtucom.com/virtucare/

VirtuCARE Tools:



Autotask PSA

Virtucom utilizes Autotask, a premier IT Ticket management tool, to efficiently manage technology-related tasks in educational settings. This tool is key to our service, enhancing the tracking, management, and resolution of IT issues.

Ongoing Support

- *Because devices and services are a long term investment for districts, Virtucom maintains relationships for the long term.*

Primary point of contact:

- Don Tang
- proposals@virtucom.com
- 800-890-2611

Your devices are truly teaching and learning tools, so it is imperative downtime is at a minimum. Business reviews, technology consultation, manufacturer meetings, delivery support, and other continued communications are also available. For these reasons, we are providing HCS with our minimum response times and service availability windows as seen below.

Minimum Service Level Availability (SLA)	
Phone: (800) 890-2611	Monday—Friday 8:00 AM—5:00 PM ET
Email: support@virtucom.com	Monday—Friday 8:00 AM—5:00 PM ET
VirtuCARE Center: https://virtucom.com/virtucare/	24/7
Business Reviews	Quarterly or as needed
Vendor Partner Meetings	TBD with manufacturers or as needed

Service Timeframes	
Estimated Delivery	40 Days from initial purchase order
Response Time	Within 24 hours
Standard Warranty Repair Resolution	*5-7 business days

*Repair SLA begins once a device is shipped to Virtucom and ends once the device is in the hands of a District point of contact.

Forms

Please see our filled and signed forms on the pages that follow.

Hickman County Government

Conflict of Interest Disclosure Form

The County Financial Management System of 1981 contains the most stringent conflict of interest provisions. TCA §5-21-121 provides:

(a) The director, purchasing agent, members of the committee, members of the county legislative body or other officials, employees, or members of the board of education or highway commission shall not be financially interested or have any personal beneficial interest, either directly or indirectly , in the purchase of any supplies, materials, equipment or contractual services for the county.

(b) No firm, corporation, partnership, association or individual furnishing any such supplies, materials, equipment or contractual services, shall give or offer, nor shall the director or purchasing agent or any assistant or employee accept or receive directly or indirectly from any person, firm, corporation, partnership or association to whom any contract may be awarded, by rebate, gift or other otherwise, any money or other things of value whatsoever, or any promise, obligation or contract for future reward or compensation.

Date: 01/08/2026 Name: Jenny Tang

Please describe below any relationships, transactions, positions you hold (volunteer or otherwise), or circumstances that you believe could contribute to a conflict of interest:

✓ I have no conflict of interest to report.

____ I have the following conflict of interest to report (please specify any boards or committees you (and/or your spouse) sit on, the name of your employer and any businesses you or your spouse may own.

_____

_____

_____

I hereby certify that the information set forth above is true and complete to the best of my knowledge.

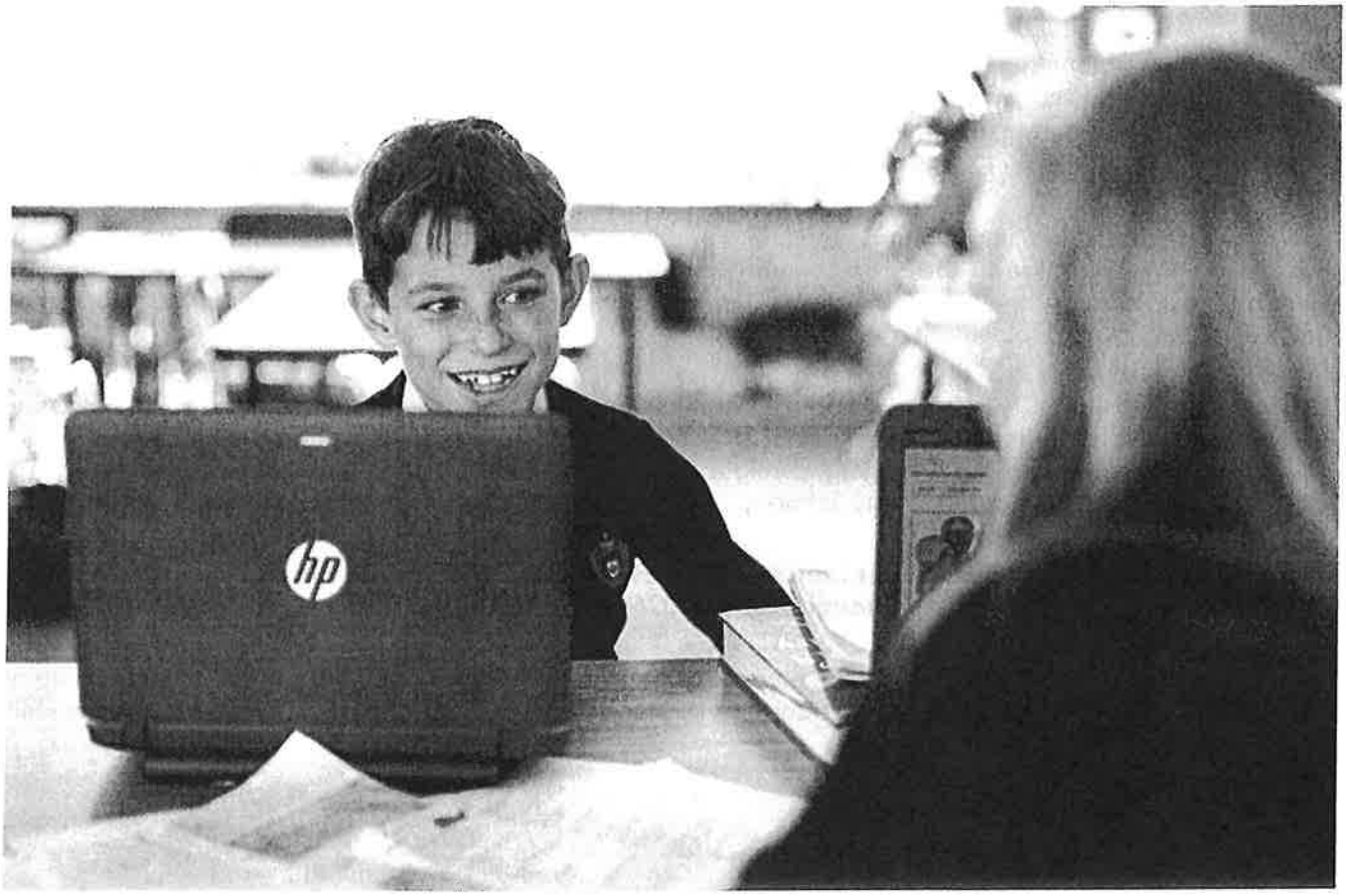
Date: 01/08/2026 Signature: _____

1040 E. 17th Street
Brooklyn, NY 11230
(718) 705-6804
govgoods.com

Hickman County Finance Office

Chromebooks and Chrome OS Management Licenses

January 7, 2026



GOVERNMENT GOODS

To the extent allowable, all information and documents hereby submitted in response to the Request for Proposal furnished by Hickman County Finance Office are the Proprietary and Confidential property of Government Goods Inc

1040 E. 17th Street
Brooklyn, NY 11230
(718) 705-6804
govgoods.com

Bid Compliance Statement

Government Goods, Inc. has reviewed all specifications and conditions contained in the Hickman County Schools Invitation to Bid and confirms full compliance. No exceptions are taken to the stated requirements.

Bid Compliance Checklist

Requirement	Compliance
Chrome OS	✓ Compliant
14" display (non-touch preferred)	✓ Compliant
Minimum 4 GB RAM (8 GB preferred)	✓ Meets or exceeds
Minimum 64 GB storage (128 GB preferred)	✓ Meets or exceeds
Wireless capability	✓ Included
USB ports	✓ Included
Headphone jack	✓ Included
USB-C charging	✓ Included
HP or Lenovo brands	✓ Offered
Chrome OS Management / Google EDU License	✓ Included
Shipping & handling	✓ Included
Asset tagging	✓ Included
Device configuration	✓ Included
Enterprise enrollment via Google Admin Console	✓ Included
Device naming per district standards	✓ Included
Enrollment to correct school	✓ Included
Color determined by district	✓ Acknowledged
Minimum 12-month warranty	✓ Included
Tiered pricing by quantity	✓ Included
Pricing valid through July 31, 2026	✓ Confirmed
Conflict of Interest Disclosure Form	✓ Included

To the extent allowable, all information and documents hereby submitted in response to the Request for Proposal furnished by Hickman County Finance Office are the Proprietary and Confidential property of Government Goods Inc

1040 E. 17th Street
Brooklyn, NY 11230
(718) 705-6804
govgoods.com

References

Name of Organization	Kewanee School District
Name	Tony Ramos
Address	1001 N. Main Street Kewanee, IL 61443
Email	tramos@kcud229.org
Phone	(309) 853-3341
Period of performance	2023-2024
Description of work to be done	Supplied HP chrome books and warranties on multiple occasions from 2023-2024 to meet their specific requirements

Name of Organization	Omaha Public Schools
Name	Hillary Simmons
Address	3215 Cuming St. Omaha NE 68131
Email	hillarysimmons@ops.org
Phone	570-735-7783 Ext 5533
Period of performance	June 2024
Description of work to be done	Supplied 1600 of Chromebook with full warranty to this school district exceeding delivery expectations

To the extent allowable, all information and documents hereby submitted in response to the Request for Proposal furnished by Hickman County Finance Office are the Proprietary and Confidential property of Government Goods Inc

Sales Quote S-QUOT10527

January 7, 2026

GOVERNMENT GOODS

Government Goods

1040 East 17th Street
Brooklyn, NY 11230
USA

Hickman County Finance Office
Brad Gilbert
114 N. Central Avenue
Suite 203

Ship-to Address
Hickman County Finance Office
Brad Gilbert
114 N. Central Avenue
Suite 203

Salesperson	Payment Terms	Shipment Method	
Amy Berger	Net 30 Days		

No.	Description	Quantity	Unit	Unit Price	Line Amount
HP-1710796	HP Fortis Flip G1i 11.6" Touchscreen Rugged CB 8GB 128GB B69PTUT#ABA	500	Piece	445.00	222,500.00
G00-1234	Google Chrome Education License	500	Each	29.99	14,995.00
INT-100011	Integration Services Asset Tagging 2501-5000 AT-5000	500	Each	3.75	1,875.00
INT-100009	Integration Services Zero Touch Deplayment Chromebook Enrollment	500	Each	3.50	1,750.00
				Subtotal	241,120.00
				Total Tax	0.00
				Total $	**241,120.00**

Amount Subject to Sales Tax	0.00
Amount Exempt from Sales Tax	241,120.00

Note: This quote is valid through the end of the month and is subject to change. We reserve the right to adjust a product's price within reason if market events dictate an immediate adjustment (e.g. epidemics, tariffs, natural disasters, etc....). Hardware items on this quote may be updated to reflect changes due to industry-wide constraints and fluctuations.

Hickman County Government

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(b) No firm, corporation, partnership, association or individual furnishing any such supplies, materials, equipment or contractual services, shall give or offer, nor shall the director or purchasing agent or any assistant or employee accept or receive directly or indirectly from any person, firm, corporation, partnership or association to whom any contract may be awarded, by rebate, gift or other otherwise, any money or other things of value whatsoever, or any promise, obligation or contract for future reward or compensation.

Date: 1/7/26 Name: Government Goods Inc

Please describe below any relationships, transactions, positions you hold (volunteer or otherwise), or circumstances that you believe could contribute to a conflict of interest:

X I have no conflict of interest to report.

____ I have the following conflict of interest to report (please specify any boards or committees you (and/or your spouse) sit on, the name of your employer and any businesses you or your spouse may own.

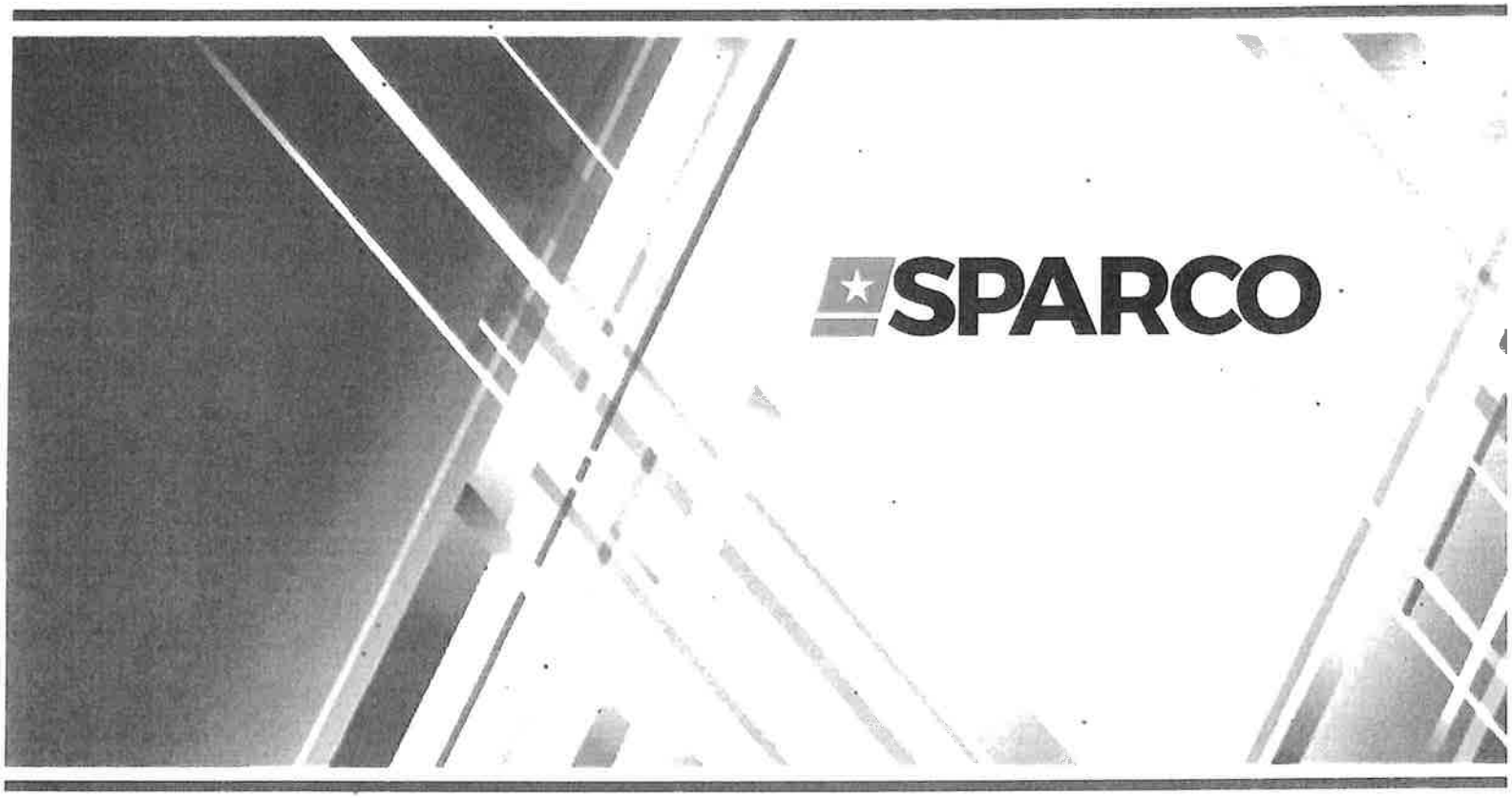
_____

_____

_____

I hereby certify that the information set forth above is true and complete to the best of my knowledge.

Date: 1/7/26 Signature: Amy Berger



We have prepared a quote for you

Chromebook Units and Chrome OS Management Service License

Quote # 015045
Version 1

Prepared for:

Hickman County Schools

Brad Gilbert
brad.gilbert@hickmank12.org

Friday, January 09, 2026

Hickman County Schools
Brad Gilbert
115 Murphree Ave
Centerville, TN 37033
brad.gilbert@hickmank12.org

Dear Brad,

We appreciate the opportunity of providing you with a quote for the solution you requested. Please review the document below and let me know if you have any questions. I look forward to serving you!

Thank you for choosing Unistar-Sparco Computers, Inc.!

Chantein Wasion
Sales Executive
Unistar-Sparco Computers, Inc.

Hardware

Description		Price	Qty	Ext. Price
CROSSWDISEDU NEW	**GOOGLE CHROME EDUCATION UPGRADE ONLY PERPETRUAL LICS TERM**	$30.73	1	$30.73
82W6003DUS 	**Lenovo 14e Chromebook Gen 3 14" Chromebook - Full HD - Intel N-Series N100 - 8 GB - 64 GB Flash Memory - English Keyboard - Storm Gray - Intel Chip - 1920 x 1080 - ChromeOS - Intel UHD Graphics - 1 Year Warranty Included**	$339.95	1	$339.95

Subtotal: **$370.68**

Services

Description		Price	Qty	Ext. Price
Service - FF - Level I Technician	**Deployment** • Google Domain Chromebook Enrollment • Updating Chromebooks to the latest ChromeOS versions, including reboots to verify updates • Rebooting Chromebooks after OU relocation to ensure policy application • Asset tagging	$7.50	1	$7.50

Subtotal: **$7.50**

Chromebook Units and Chrome OS Management Service License

Prepared by:	Prepared for:	Quote Information:
Unistar-Sparco Computers, Inc.	**Hickman County Schools**	**Quote #: 015045**
Chantein Wasion (901) 872-2272 Fax 901-872-8482 chantein_wasion@sparco.com	115 Murphree Ave Centerville, TN 37033 Brad Gilbert (931) 729-3391 brad.gilbert@hickmank12.org	Version: 1 Delivery Date: 01/09/2026 Expiration Date: 07/31/2026

Quote Summary

Description	Amount
Hardware	$370.68
Services	$7.50
Total:	**$378.18**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Unistar-Sparco Computers, Inc.

Signature: _____

Name: Chantein Wasion

Title: Sales Executive

Date: 01/09/2026

Hickman County Schools

Signature: _____

Name: Brad Gilbert

Date: _____

Qty 200



We have prepared a quote for you

Chromebook Units and Chrome OS Management Service License

Quote # 015045
Version 1

Prepared for:

Hickman County Schools

Brad Gilbert
brad.gilbert@hickmank12.org

Friday, January 09, 2026

Hickman County Schools
Brad Gilbert
115 Murphree Ave
Centerville, TN 37033
brad.gilbert@hickmank12.org

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Thank you for choosing Unistar-Sparco Computers, Inc.!

Chantein Wasion
Sales Executive
Unistar-Sparco Computers, Inc.

Hardware

Description		Price	Qty	Ext. Price
CROSSWDISEDU NEW Google	**GOOGLE CHROME EDUCATION UPGRADE ONLY PERPETRUAL LICS TERM**	$29.99	200	$5,998.00
82W6003DUS 	**Lenovo 14e Chromebook Gen 3 14" Chromebook - Full HD - Intel N-Series N100 - 8 GB - 64 GB Flash Memory - English Keyboard - Storm Gray - Intel Chip - 1920 x 1080 - ChromeOS - Intel UHD Graphics - 1 Year Warranty Included**	$339.95	200	$67,990.00

Subtotal: **$73,988.00**

Services

Description		Price	Qty	Ext. Price
Service - FF - Level I Technician	**Deployment** • Google Domain Chromebook Enrollment • Updating Chromebooks to the latest ChromeOS versions, including reboots to verify updates • Rebooting Chromebooks after OU relocation to ensure policy application • Asset tagging	$7.50	200	$1,500.00

Subtotal: **$1,500.00**

Chromebook Units and Chrome OS Management Service License

Prepared by:	Prepared for:	Quote Information:
Unistar-Sparco Computers, Inc.	**Hickman County Schools**	**Quote #: 015045**
Chantein Wasion (901) 872-2272 Fax 901-872-8482 chantein_wasion@sparco.com	115 Murphree Ave Centerville, TN 37033 Brad Gilbert (931) 729-3391 brad.gilbert@hickmank12.org	Version: 1 Delivery Date: 01/09/2026 Expiration Date: 07/31/2026

Quote Summary

Description	Amount
Hardware	$73,988.00
Services	$1,500.00
Total:	**$75,488.00**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Unistar-Sparco Computers, Inc.

Signature: _____

Name: Chantein Wasion

Title: Sales Executive

Date: 01/09/2026

Hickman County Schools

Signature: _____

Name: Brad Gilbert

Date: _____

Hickman County Government

Conflict of Interest Disclosure Form

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(b) No firm, corporation, partnership, association or individual furnishing any such supplies, materials, equipment or contractual services, shall give or offer, nor shall the director or purchasing agent or any assistant or employee accept or receive directly or indirectly from any person, firm, corporation, partnership or association to whom any contract may be awarded, by rebate, gift or other otherwise, any money or other things of value whatsoever, or any promise, obligation or contract for future reward or compensation.

Date: 1/7/26 Name: Chantrin Wasion

Please describe below any relationships, transactions, positions you hold (volunteer or otherwise), or circumstances that you believe could contribute to a conflict of interest:

✓ I have no conflict of interest to report.

____ I have the following conflict of interest to report (please specify any boards or committees you (and/or your spouse) sit on, the name of your employer and any businesses you or your spouse may own.

_____

_____

_____

I hereby certify that the information set forth above is true and complete to the best of my knowledge.

Date: 1/7/26 Signature: Chantrin Wasion

AREY JONES
EDUCATIONAL SOLUTIONS

"Chromebooks and Chrome Management Licenses"

Hickman County Finance Office, 114 North Central Avenue, Suite 203, Centerville, TN 37033

Local Presence:
With a local presence and a history of successful collaborations with educational institution , we understand the unique needs and challenges faced by the District. Our commitment to local support ensures that we can respond swiftly to any requirements or concerns.

Mission-driven Approach:
At the heart of our operations is a mission to create superior learning environments. We believe in leveraging technology not only as a tool but as an enabler of enriched educational experiences. Arey Jones is dedicated to empowering educators and students alike with the tools and support needed to succeed in an ever-evolving digital landscape.

Commitment to Excellence:

1. **District-Centric Solutions:** Arey Jones takes a consultative approach, working closely with Districts to understand their unique challenges and aspirations. Our solutions are customized to address specific needs and drive positive educational outcomes.
2. **Continuous Improvement:** We are committed to staying at the forefront of technological advancements in education. Arey Jones consistently evolves its offerings to meet the dynamic needs of the education sector.

Future Vision:
As we look ahead, Arey Jones envisions a future where technology seamlessly integrates with education, creating a holistic and dynamic learning experience. We will continue to invest in research and development, forge strategic partnerships, and expand our reach to ensure that our mission of creating superior learning environments remains at the forefront of the educational technology landscape.

In conclusion, Arey Jones Educational Solutions is committed to the District and the completion of this project. We look forward to the opportunity to work with your District.

AREY JONES EDUCATIONAL SOLUTIONS

1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

Chrome Education Upgrade

Description	Qty	Unit Price	Ext. Price	Tax
Chrome Education Upgrade	1	$29.50	$29.50	N

Price Subtotal: **$29.50**

Complete White Glove Services (Per Device)

Description	Qty	Unit Price	Ext. Price	Tax
Enrollment Prior to enrollment, each system is inspected and checked for DOA status. DOA hardware is replaced. The devices are then enrolled into the District OU and delivered.	1	$4.50	$4.50	N
Standard Sticker Asset Tag Your district's approved Asset Tag will be applied to the system and key asset details will be collected and reported electronically to the District.	1	$1.00	$1.00	N
Delivery & School Distribution Arey Jones technicians will un-box and distribute systems on-site. Network connectivity will be verified and all packaging materials will be removed and disposed of responsibly.	1	$0.00	$0.00	N

Price Subtotal: **$5.50**

AREY JONES EDUCATIONAL SOLUTIONS

1055 6th Ave #101
San Diego, California 92101

(800) 998-9199

HP Business 14 FortisG1i14 N150 8G

Description		Qty	Unit Price	Ext. Price	Tax
B69S9UT#ABA	**14 FortisG1i14 N150 8G/128GB**	1	$346.39	$346.39	N

Processor	Intel® N150 (up to 3.6 GHz with Intel® Turbo Boost Technology, 6 MB L3 cache, 4 cores, 4 threads)
Operating System	Chrome OS
Memory	8 GB LPDDR5x-7500 MT/s (onboard) Transfer rates up to 7500 MT/s.
Storage	128 GB UFS
Wireless Networking	Intel® Wi-Fi 6E AX211 (2x2) and Bluetooth® 5.3 wireless card
Screen Type	14" diagonal, HD (1366 x 768), SVA, anti-glare, 250 nits, 45% NTSC, Non-Touch
Web Cam	720p HD privacy camera
Graphics Card	Intel® UHD Graphics
Battery Type	HP Long Life 2-cell, 47 Wh Li-ion polymer
Ports	2 USB Type-C® 5Gbps signaling rate (USB Power Delivery, video and data support); 2 USB Type-A 5Gbps signaling rate; 1 HDMI 1.4; 1 stereo headphone/microphone combo jack
Warranty	1 year (1/1/0) limited warranty includes 1 year of parts and labor

Price Subtotal: **$346.39**

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MG 115676 - Hickman County Schools HP Business 14 FortisG1i14 N150 8G/128SSD 1.9.26

Prepared by:

Arey Jones Educational Solutions

Dylan Perry
800-998-9199
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Contract:
NON-CONTRACT Non-Contract
NA

Prepared for:

Hickman County Schools - TN

,
Brad Gilbert

brad.gilbert@hickmank12.org

Quote Information:

Quote # 115676.1

Quote Date: 01/10/2026
Expiration Date: 02/08/2026
Product Category:

Quote Summary

Description	Amount
HP Business 14 FortisG1i14 N150 8G	$346.39
Chrome Education Upgrade	$29.50
Complete White Glove Services (Per Device)	$5.50

Non-taxable Subtotal:	**$381.39**
Grand Subtotal:	**$381.39**
Grand Total:	**$381.39**

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San Diego, California 92101

(800) 998-9199

Chrome Education Upgrade

Description	Qty	Unit Price	Ext. Price	Tax
Chrome Education Upgrade	1	$29.50	$29.50	N

Price Subtotal: **$29.50**

Complete White Glove Services (Per Device)

* Optional

Description	Qty	Unit Price	Ext. Price	Tax
Enrollment Prior to enrollment, each system is inspected and checked for DOA status. DOA hardware is replaced. The devices are then enrolled into the District OU and delivered.	1	$4.50	$4.50	N
Standard Sticker Asset Tag Your district's approved Asset Tag will be applied to the system and key asset details will be collected and reported electronically to the District.	1	$1.00	$1.00	N
Delivery & School Distribution Arey Jones technicians will un-box and distribute systems on-site. Network connectivity will be verified and all packaging materials will be removed and disposed of responsibly.	1	$0.00	$0.00	N

Price Subtotal: **$5.50**

Many of the managers/supervisors have all been promoted from within, and some have even been with Arey Jones since the beginning of their K-12 journey. The managers all have at least five years of experience in working with customers and suppliers in educational technology, some even having upwards of 25 years of experience. Each of the manager's teams are trained broadly, as well as specifically to their area of work. Our technicians and engineers working service and repair all have the necessary manufacturer (HP, Dell, Lenovo, Apple, and so on) certifications required to perform work. Arey Jones also requires our technicians and engineers to have other technical certifications such as A+ Certified, N+ Certified, Google for Education and Microsoft Office Certified.

From 7 am PST - 8 am PST : Arey Jones 800 number is always answered by a live personnel. We do not believe in automated systems when it comes to phone calls. At Arey Jones, you will never be directed to voicemail unless requested after speaking to our live operator. This is the service we have been holding strict to for over 50 years.

Districts we work with are offered cell phones of all department managers and staff they interact with.

In Districts nationwide, the unique needs of students, teachers, and administrators must be carefully addressed to create a conducive and effective learning experience. Arey Jones understands these needs, which include:

Supporting Digital Learning: Digital learning has become a crucial part of modern education. It provides students with access to a wide range of resources, tools, and interactive experiences that can enhance learning outcomes. This requires reliable, scalable, and user-friendly technology solutions that can support a wide variety of devices and platforms. Ensuring seamless integration of digital tools into the classroom, while offering flexibility for remote and hybrid learning environments, is key to promoting engagement and academic success.

Arey Jones utlizes streamlined device deployment ensuring each device is configured with the appropriate operating system, software, and setting for use. Device management and monitoring allows for remote monitoring and support.

Professional development for administration and teachers is available at no cost to the District from Arey Jones. This can assist in the effective use of devices and integration into the curriculum.

Ensuring Student Safety: Student data safety is a paramount concern in educational settings, particularly when using digital tools and platforms. Technologies must adhere to strict data privacy and security standards to protect sensitive student information. Solutions should include strong safeguards against cyber threats, as well as features that allow educators to monitor and manage digital environments to protect students. Additionally, our compliance with local and federal regulations like FERPA (Family Educational Rights and Privacy Act) ensures that student data remains protected.

Arey Jones Core Competencies

1. **Premier Nationwide Provider:** Arey Jones Educational Solutions stands out as the premier nationwide provider of cutting-edge technology solutions exclusively dedicated to the K-12 educational market. Our extensive experience and unwavering commitment uniquely position us as leaders in delivering comprehensive technology services to schools and districts across the country.
2. **End-to-End Involvement Since the Early 1990s:** With roots dating back to the early 1990s, Arey Jones has been an integral part of the educational technology landscape, providing a full spectrum of services. From hardware and software provisioning to integration, configuration, and ongoing service and support, our long-standing involvement signifies deep expertise and a rich history of contributing to the evolution of educational technology.
3. **Exclusivity in the K-12 Marketplace:** Arey Jones Educational Solutions distinguishes itself through an exclusive focus on the K-12 educational market. This singular dedication empowers us with unparalleled insights into the unique challenges, requirements, and dynamics of school districts. This exclusivity is a cornerstone of our competency, allowing us to tailor solutions specifically to the needs of educational institutions.
4. **Qualification to Meet Nationwide Technology Needs:** Our exclusive dedication to the K-12 marketplace serves as a unique qualification, positioning Arey Jones as a trusted partner capable of meeting the technology needs of school districts nationwide. The depth of our experience equips us with a comprehensive understanding of the diverse requirements inherent in educational settings, enabling us to deliver tailored and effective solutions.
5. **Employee Expertise Across Hundreds of School Districts:** The collective expertise of every Arey Jones employee is rooted in hands-on experience working with hundreds of school districts across the country. This extensive engagement ensures that our team possesses a nuanced understanding of the educational landscape, allowing us to provide insightful solutions and responsive support to our valued clients.
6. **Comprehensive Technology Solutions:** Arey Jones specializes in offering end-to-end technology solutions, encompassing hardware, software, and integration services tailored to the unique needs of educational institutions.
7. **Innovation:** We are committed to fostering innovation in education through the practical application of technology. Our solutions aim to enhance teaching methodologies, engage students, and prepare them for the challenges of the modern world.

The School District of Manatee County - FL

Arey Jones provides School District of Manatee County with a variety of HP systems including Desktops,Chromebook Laptops, Tablets and All-In-One systems as well as their associated accessories. We have worked with The School District of Manatee County for about 5 years.

Professional Service Performed: Chrome Integration Services and Delivery, Warranty Repair, Active Directory Domain Design Validation, System Center Con guration Manager Design Validation, Remote Distribution Point Setup, Chrome Management Initial Setup, On-going SCCM Support.

Baldwin County Board of Education - AL

Arey Jones has worked with the Baldwin County Board of Education for 20 years. We have provided Lenovo and HP computers and servers to schools throughout their district with pre-configured, pre-imaged computers. We also provide the un-boxing and set-up of the computers for desktops and laptops.
Arey Jones has recently completed three phased deployment of 23,000 Lenovo Chromebook systems into the Baldwin County Public Schools in just a few weeks.

Mobile County Public Schools - AL

Arey Jones is working to transition the largest school district in the state of Alabama, with 57,000 students to a 1:1 computing model based on Lenovo Chromebooks. Mobile County Schools ordered from and tasked Arey Jones to provision and deploy 35,000 Chromebook systems to be available to students in a 2 month period. Prior to this Chromebook deployment Mobile County Schools was a running a Windows (primarily) and Mac (where necessary) installed base consisting of laptops, desktops, thin clients and tablets of various sorts, with a goal of achieving full 1:1 computing through BYOD.

San Diego Unified School District - CA

Arey Jones has worked with the San Diego Unified School District for over 35 years. The San Diego Unified School District (SDUSD) serves over 75,000 students, and has marked more than 150 years of service to San Diego's children. Arey Jones currently provides integration services (Acquisition, Warehousing, Delivery/Installation, Asset Tagging and Imaging) and maintenance support on all procured equipment.

Los Angeles Unified School District - CA

Arey Jones has worked with the Los Angeles Unified School District for over 18 years. We currently provide Dell, HP, Lenovo, Samsung, Microsoft Surface (desktops, laptops, servers, Chromebooks, tablets) warranty service for the 750+ the schools.
Notable Project 1 - 280,000 devices configured, integrated and deployed
Notable Project 2 - Deploy 75,000 new Chromebooks and 101,000 new iPads for 1:1 Learning in 6 weeks.

San Francisco Unified School District - CA

Arey Jones has partnered with San Francisco School District for the last two years and provides a turn-key solution on all desktops, laptops and Chromebooks purchased throughout the District. Arey Jones also provides the integration services on the Apple devices as well. All Chromebooks and Laptops are configured, asset tagged and tested prior to delivery.
Phase 1 and 2 Deployment Notable Project Phase 1 - QTY 19,500 Devices Provisioned, integrated into carts, and delivered in 35 days Phase 2 - QTY 15,000 Current

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Customer Feedback

Our customers consistently commend us for our professionalism, responsiveness, and commitment to exceptional service. Below are just a few examples of the feedback we have received from Districts to particular AJ employees.

School Board of Broward County – Fort Lauderdale, FL
This delivery went very well. Thanks!

San Diego Unified School District – San Diego, CA
Service was great! He helped me get all set up and answered all my questions. Thank you!

San Diego Unified School District – San Diego, CA
Mr. Javier was extremely helpful and willing to accommodate all my time and location based related needs! Thank you.

Memphis-Shelby County Schools – Memphis, TN
Great service very helpful great employee!

Savannah-Chatham Board of Public Education – Savannah, GA
The two young men that do our deliveries are always top-tier! Very professional, courteous, and always ensures that everything is 100% correct.

Los Angeles Unified School District – Los Angeles, CA
Very patient and helpful as we sorted where the boards were going to be placed.

Los Angeles Unified School District – Los Angeles, CA
Team is excellent! Great service and support.
Los Angeles Unified School District – Los Angeles, CA
Great help, answered all my questions and addressed all concerns.

San Francisco Unified School District – San Francisco, CA
Always courteous, efficient and flexible.