Invitation to Bid

The Hickman County Finance Office is accepting sealed bids for new Automotive Class Training Equipment for Hickman County High School.

Bid documents with specifications are online at www.hickmank12.org/request-for-proposal.

Sealed bids must be mailed or delivered to the Hickman County Finance Office, 114 North Central Avenue, Suite 203, Centerville, TN 37033 and clearly marked on the outside of the envelope "Auto Class Trainers" by March 26, 2026, 2:00 PM. Bids will be opened on March 26, 2026, 2:00 PM at the above address.

Hickman County Board of Education reserves the right to reject any, all or parts of bids, and to waive any technicalities in the bidding and to award each item to different bidders or all items to a single bidder.

Present Penny Rochelle
Misty Weems

Bids Rec'd
ATECH TRAINING INC.
Georgia Educational Solutions LLC
Please see attached

MAR 05 2026
BA

GENERAL TERMS AND CONDITIONS OF SEALED BIDS

THESE ITEMS APPLY TO AND BECOME A PART OF THE BID NO EXCEPTIONS TO THESE TERMS & CONDITIONS WILL BE CONSIDERED

1. Sealed bids must be mailed or hand delivered to the Hickman County Finance Office at 114 North Central Ave, Suite 203, Centerville, TN 37033 and clearly marked on the outside of the envelope **"Auto Class Trainers"** before 2:00 PM on March 26, 2026, at which time sealed bids will be opened at the address listed above. Proposals submitted by fax or electronic mail will not be accepted.

2. No bidder may withdraw their proposal for a period of sixty (60) days after the date and hour set for the opening of bids.

3. Any exceptions or deviations from written specifications shall be shown in writing and attached to the bid form.

4. Affidavit Acknowledgement MUST be **signed, notarized, and returned** with the bid.

5. HCS reserves the right to reject any, all or parts of bids, and to waive any technicalities in the bidding and to award each item to different bidders or all items to a single bidder.

6. Questions about this bid should be directed to Derek Newsom, derek.newsom@hickmank12.org.

Equipment Specifications

All trainers need to be mobile. Please ensure that pricing reflects all additional parts for mobility.

Description	Model	Price	Courseware included?	If no, courseware price
ABS/TCS Trainer	1432	$16900.00	**Yes** or No	$
Charging System Trainer	812C	$11400.00	**Yes** or No	$
4 Cyl Engine Performance Trainer	650 4CYL GM	$48500.00	Yes or **No**	$
Drum/Disk Brake Trainer	400	$13800.00	**Yes** or No	$
Shipping Charges		$1480.00		

Estimated delivery time after receipt of order 90 days.

Please include a cut/information sheet for each trainer with sealed bid.

All equipment shall be warrantied for at least 1 year from the date of receipt.

Hickman County Schools are exempt from sales tax. A tax exempt form will be provided when the purchase order is submitted.

BIDDER INFORMATION SHEET

Full Name of Bidder:___Atech Training INC_____

Legal Identity
(Corporation, Partnership, Individual, etc.)_____

Address____12290 Chandler Drive Walton, KY 41094 _____

_____

Telephone_____888-738-9924_____

Fax_____859-485-7299_____

Taxpayer Identification Number_____

Contact Person____Amanda Godsey_____

Phone_____859-485-7229 ext 108_____

Email _____agodsey@atechtrainig.com_____

AFFIDAVIT ACKNOWLEDGEMENT

AMERICANS WITH DISABILITIES ACT

Bidder shall take the necessary actions to ensure its facilities and employment practices are in compliance with the applicable requirements of the Americans with Disabilities Act. Any costs of such compliance will be the sole responsibility of the bidder.

DRUG FREE WORKPLACE REQUIREMENTS

Private employers with five or more employees desiring to contract for construction services attest that they have a drug free workplace program in effect in accordance with Tennessee Code Annotated Section 50-9-112.

IRAN DIVESTMENT ACT

Under the Iran Divestment Act, T.C.A. §§ 12-12-101--12-12-113, political subdivisions in Tennessee are prohibited from entering into any procurement or contract over $1,000 with a person who engages in investment activities in Iran. The state's chief procurement officer is required under T.C.A. § 12-12-106 to create a list of persons who engage in investment activities in Iran. Any person who is on the list is ineligible to contract with any political subdivision of this state, and any such contract is declared void ab initio under § 12-12-110. On or after July 1, 2016, every bid or proposal submitted to a political subdivision where competitive bidding is required must contain the following statement, submitted by the bidder under penalties of perjury:

> *"By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each bidder is not on the list created pursuant to § 12- 12-106."*

COLLUSION AMONG BIDDERS

The bidder submitting the competitive bid which is attached to this statement, for the purpose of certifying the facts pertaining to the existence of collusion among bidders and between bidders and municipal officials or employees, as well as facts pertaining to the giving or offering of things of value to government personnel in return for special consideration in the letting of any contract pursuant to the bid to which this statement is attached.

1. Bidder is fully aware of the facts and circumstances surrounding the making of the bid to which this statement is attached and has been personally and directly involved in the proceedings leading to the submission of such bid; and
2. neither the bidder nor anyone subject to the bidder's direction or control has been a party;

a. to any collusion among bidders in restraint of freedom of competition by agreement to bid at a fixed price or to refrain from bidding,

b. to any collusion with any municipal official or employee as to quantity, quality or price in the prospective contract, or as to any other terms of such prospective contract, nor

c. in any discussions between bidders and any municipal official concerning exchange of money or other things of value for special consideration in the letting of a contract.

3. no officer or employee of HCS either directly or indirectly, owns any interest in the bidder's business.

NON-BOYCOTT OF ISRAEL

Concerning the Non-Boycott of Israel Act (TCA 12-4-1 et seq.), by submission of this bid/quote/proposal, each supplier and each person signing on behalf of any supplier certifies, and in the case of a joint bid/quote/proposal, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of its knowledge and belief that each supplier is not boycotting Israel pursuant to § 12-4-1 and will not during the term of any award. Note: Applicable only to contracts of $250,000 or more and to suppliers with 10 or more employees.

The undersigned hereby acknowledges receipt of these affidavits and certifies that the submittal in response to this solicitation is in full compliance with the listed requirements. Failure to properly acknowledge issues concerning the above is grounds for bid rejection and may subject the signer to penalties as directed by the appropriate laws.

SIGNATURE OF AUTHORIZED AGENT Amanda Yodsey

Subscribed and sworn to before me this 9 day of March, 20 26

Signature of Notary Public Shannon Barth

My Commission Expires 5/17/2027

SHANNON BARTH NOTARY PUBLIC STATE AT LARGE

The Affidavits Acknowledgment must be completed, signed by an authorized agent and notarized and submitted with bid documents

Hickman County Government

Conflict of Interest Disclosure Form

The County Financial Management System of 1981 contains the most stringent conflict of interest provisions. TCA §5-21-121 provides:

> (a) The director, purchasing agent, members of the committee, members of the county legislative body or other officials, employees, or members of the board of education or highway commission shall not be financially interested or have any personal beneficial interest, either directly or indirectly , in the purchase of any supplies, materials, equipment or contractual services for the county.
> (b) No firm, corporation, partnership, association or individual furnishing any such supplies, materials, equipment or contractual services, shall give or offer, nor shall the director or purchasing agent or any assistant or employee accept or receive directly or indirectly from any person, firm, corporation, partnership or association to whom any contract may be awarded, by rebate, gift or other otherwise, any money or other things of value whatsoever, or any promise, obligation or contract for future reward or compensation.

Date: ___03/09/2026___ Name: __Amanda Godsey_____

Please describe below any relationships, transactions, positions you hold (volunteer or otherwise), or circumstances that you believe could contribute to a conflict of interest:

__x__ I have no conflict of interest to report.

____ I have the following conflict of interest to report (please specify any boards or committees you (and/or your spouse) sit on, the name of your employer and any businesses you or your spouse may own.

_____

_____

_____

I hereby certify that the information set forth above is true and complete to the best of my knowledge.

Date: 3/9/26 Signature: Amanda Godsey

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Equipment Specifications

All trainers need to be mobile. Please ensure that pricing reflects all additional parts for mobility.

Description	Model	Price	Courseware included?	If no, courseware price
ABS/TCS Trainer	EM-122-HN02	$ 18,725.00	**Yes**	$ INC
Alternate: Functional Cutaway Starting System Trainer (EM-200-19)				
Charging System Trainer	EM-200-19	$ 3,250.00	**Yes**	$ INC
4 Cyl Engine Performance Trainer	EM-140S-GM06A	$ 45,450.00	**Yes**	$ INC
Drum/Disk Brake Trainer	EM-123-4HN02	$ 11,450.00	**Yes**	$ INC
Shipping Charges		$ INC		

30-45 days for all Electrical
45-60 days for Brakes
60-90 days for Engines

Estimated delivery time after receipt of order _____ days.

Please include a cut/information sheet for each trainer with sealed bid.

All equipment shall be warrantied for at least 1 year from the date of receipt.

Hickman County Schools are exempt from sales tax. A tax exempt form will be provided when the purchase order is submitted.

BIDDER INFORMATION SHEET

Full Name of Bidder: **Georgia Educational Solutions, LLC**

Legal Identity
(Corporation, Partnership, Individual, etc.): **C - Corproration**

Address: **6246 Rosecommon Drive / Peachtree Corners, GA 30092**

Telephone: **Cell: (678) 488-4954**

Fax: **N/A**

Taxpayer Identification Number: **#27-3528750**

Contact Person: **Mark Jones**

Phone: **Cell: (678) 488-4954**

Email: **Mark@gaedsolutions.com**

AFFIDAVIT ACKNOWLEDGEMENT

AMERICANS WITH DISABILITIES ACT

Bidder shall take the necessary actions to ensure its facilities and employment practices are in compliance with the applicable requirements of the Americans with Disabilities Act. Any costs of such compliance will be the sole responsibility of the bidder.

DRUG FREE WORKPLACE REQUIREMENTS

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1. Bidder is fully aware of the facts and circumstances surrounding the making of the bid to which this statement is attached and has been personally and directly involved in the proceedings leading to the submission of such bid; and
2. neither the bidder nor anyone subject to the bidder's direction or control has been a party;

    a. to any collusion among bidders in restraint of freedom of competition by agreement to bid at a fixed price or to refrain from bidding,

b. to any collusion with any municipal official or employee as to quantity, quality or price in the prospective contract, or as to any other terms of such prospective contract, nor

c. in any discussions between bidders and any municipal official concerning exchange of money or other things of value for special consideration in the letting of a contract.

3. no officer or employee of HCS either directly or indirectly, owns any interest in the bidder's business.

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The undersigned hereby acknowledges receipt of these affidavits and certifies that the submittal in response to this solicitation is in full compliance with the listed requirements. Failure to properly acknowledge issues concerning the above is grounds for bid rejection and may subject the signer to penalties as directed by the appropriate laws.

SIGNATURE OF AUTHORIZED AGENT Mark Drew

Subscribed and sworn to before me this 14th day of March, 2026.

Signature of Notary Public

My Commission Expires 11/17/2026

The Affidavits Acknowledgment must be completed, signed by an authorized agent and notarized and submitted with bid documents



Georgia Educational Solutions, LLC
6246 Rosecommon Drive
Peachtree Corners, GA 30092
Cell: (678) 488-4954
EIN: 27-3528750
Contact: Mark Jones

Attn: Mr. Derek Newson

CONSULAB
https://www.consulab.com/

CONSULAB

Quotation

To:	Name	**Mr. Larry Rochelle**	Date	3/14/2026
	Title	Automotive Instructor	Quotation Number	**300273**
	College	**Hickman County High School**	Quote valid for one full year	
	Address	1645 Bulldog Blvd.	All prices are FOB Destination	
		Centerville, TN 30733	Terms Net 30 days	
	Work	(931) 729-3616	Sole source in Tennessee	
	Email	Larry.Rochelle@hickmank12.org	**Cc: Angie Osborne**	

Qty	Item #	Description	Cost (US$)	Total (US$)
A5 Brakes				
1	EM-122-HN02	Disc & Drum ABS Brake Trainer w/ Faults	$18,250.00	$18,250.00
1	EM-1200-122	Vinyl dust cover	$475.00	$475.00
	A note about this first trainer:	*An entire fleet of these amazing trainers can be seen at SkillsUSA Nationals in Atlanta, as well as World Skills 2026 in Singapore with ConsuLab contributing Judges and future innovations for all ASE areas through 2030!*		
1	EM-123-4HN02	Disc & Drum Brake Trainer (Non ABS) w/ Faults	$10,975.00	$10,975.00
1	EM-1200-123	Vinyl dust cover	$475.00	$475.00
A6 Electrical/Electronic Systems				
1	EM-200-19	Cutaway Starting System Trainer	$3,250.00	$3,250.00
		Note: Currently, ConsuLab does not offer a pure Alternator trainer. Instead, ConsuLab teaches this area (in depth) via their Engine Performance Series Trainers		
A8 Engine Performance - Our top Contender:				
1	EM-140S-GM06A	GM Chevy Cruz 1.4L Engine Bench with Student Learning Platform	$45,450.00	$45,450.00
	Includes:	ConsuLink (TM) Student Learning Platform		
		Stop/Start Technology		
		AC System Technology		
		Coolant flow sight glass		
		Secondary Key w/ programming		
		Vinyl dust cover		
	It's Unique!	*There's nothing quite like it anywhere else in the World!*		
Training and Support				
1	56099-5	Basic training via MS Teams with a ConsuLab Educational Specialist		INC
		All technical support via phone, email and MS Teams		
0	56099	Optional, In-Person Training (Per day) with an ASE Master Technician / Educational Specialist from ConsuLab	$3,500.00	$0.00

Curriculum Access: For complete access to all associated Curriculum Pack materials and specifications, please register for your **customer login** here:

Customer Space

Depending upon the trainer, this can include:

-93 Operation Manual

Georgia Educational Solutions, LLC
6246 Rosecommon Drive
Peachtree Corners, GA 30092
Cell: (678) 488-4954
EIN: 27-3528750
Contact: Mark Jones

Attn: Mr. Derek Newson
Derek.Newsom@hickmank12.org
CONSULAB
https://www.consulab.com/

CONSULAB

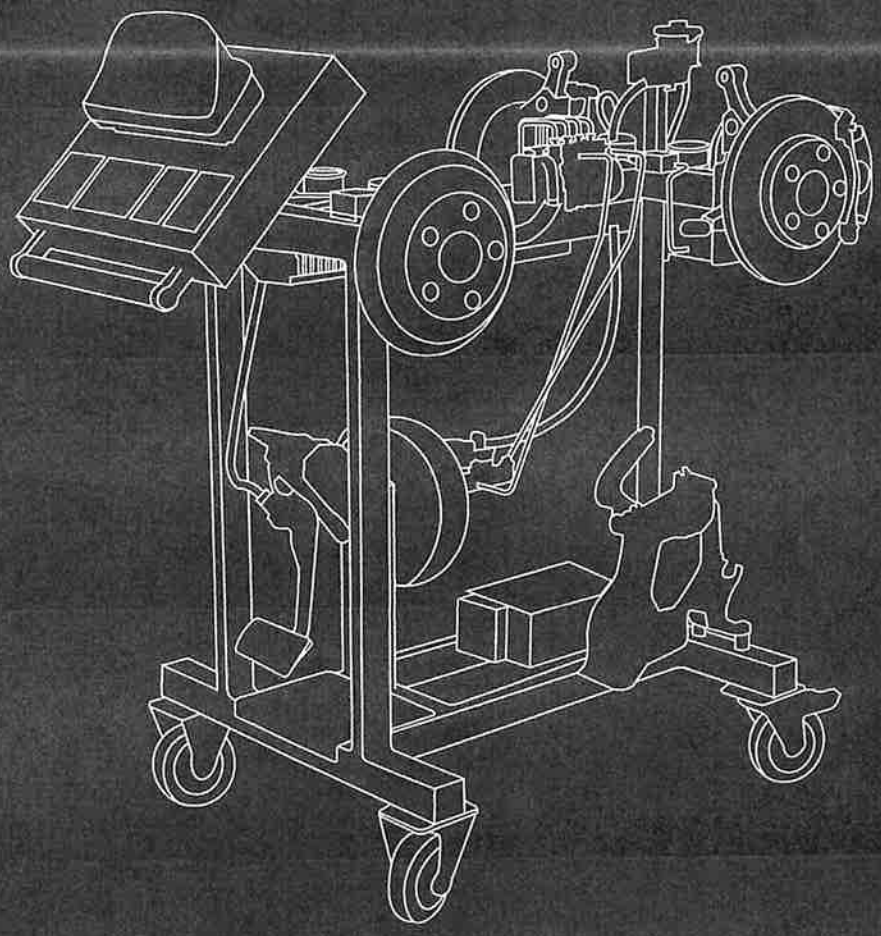
Quotation - EXPANDED (Wish List)

To:	Name	**Mr. Larry Rochelle**	Date	3/14/2026
	Title	Automotive Instructor	Quotation Number	**300273-EXP**
	College	**Hickman County High School**	Quote valid for one full year	
	Address	1645 Bulldog Blvd.	All prices are FOB Destination	
		Centerville, TN 30733	Terms Net 30 days	
	Work	(931) 729-3616	Sole source in Tennessee	
	Email	Larry.Rochelle@hickmank12.org	**Cc: Angie Osborne**	

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	A note about this first trainer:	*An entire fleet of these amazing trainers can be seen at SkillsUSA Nationals in Atlanta, as well as World Skills 2026 in Singapore with ConsuLab contributing Judges and future innovations for all ASE areas through 2030!*		
1	EM-123-4HN02	Disc & Drum Brake Trainer (Non ABS) w/ Faults	$10,975.00	$10,975.00
1	EM-1200-123	Vinyl dust cover	$475.00	$475.00
New Innovation in A5 Brakes - Inspired by Toyota:				
	EM-123-TY05	Brake Trainer for Hydraulic Diagnostics	$27,225.00	
	EM-1200-123	Vinyl dust cover		
	It's Unique!	*There's nothing quite like it anywhere else in the World!*		
A6 Electrical/Electronic Systems				
1	EM-200-19	Cutaway Starting System Trainer	$3,250.00	$3,250.00
		Note: Currently, ConsuLab does not offer a pure Alternator trainer. Instead, ConsuLab teaches this area (in depth) via their Engine Performance Series Trainers		
A8 Engine Performance - Our top Contender:				
1	EM-140S-GM06A	GM Chevy Cruz 1.4L Engine Bench with Student Learning Platform	$45,450.00	$45,450.00
	Includes:	ConsuLink (TM) Student Learning Platform		
		Stop/Start Technology		
		AC System Technology		
		Coolant flow sight glass		
		Secondary Key w/ programming		
		Vinyl dust cover		
	It's Unique!	*There's nothing quite like it anywhere else in the World!*		
		A Hyundai Version is also available		
Alternatives in A8 Engine Performance				
	EM-140C-TY02A	Toyota Corola 1.8L Engine Trainer w/ AC (2014-18)	$39,950.00	
	EM-254	Manual Fault Box		
	EM-250-2C	Custom programmable fault box		
	EM-140-21	Secondary key for engine bench		
	EM-1200-141	Vinyl dust cover for engine stand		
	EM-330-1	GM Fuel Injection and Engine Management System Trainer	$20,618.00	

Em-122-HN02_052621

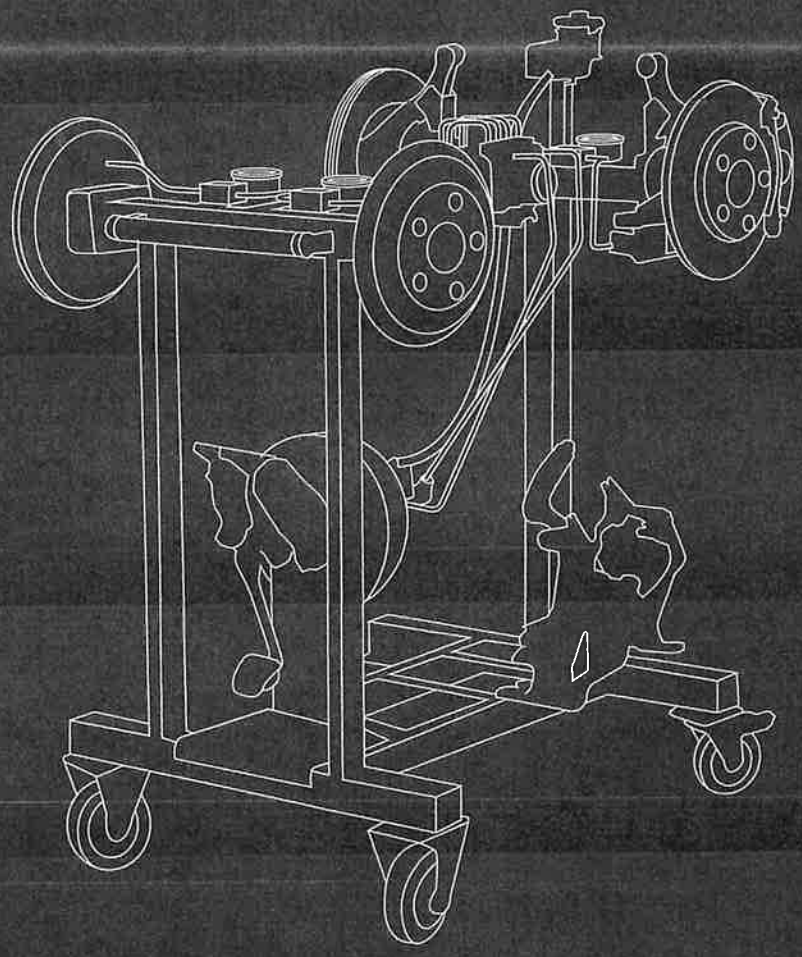
Disc & drum ABS brake trainer + faults



Rev. 2023/07

EM-123-4HN02_052746

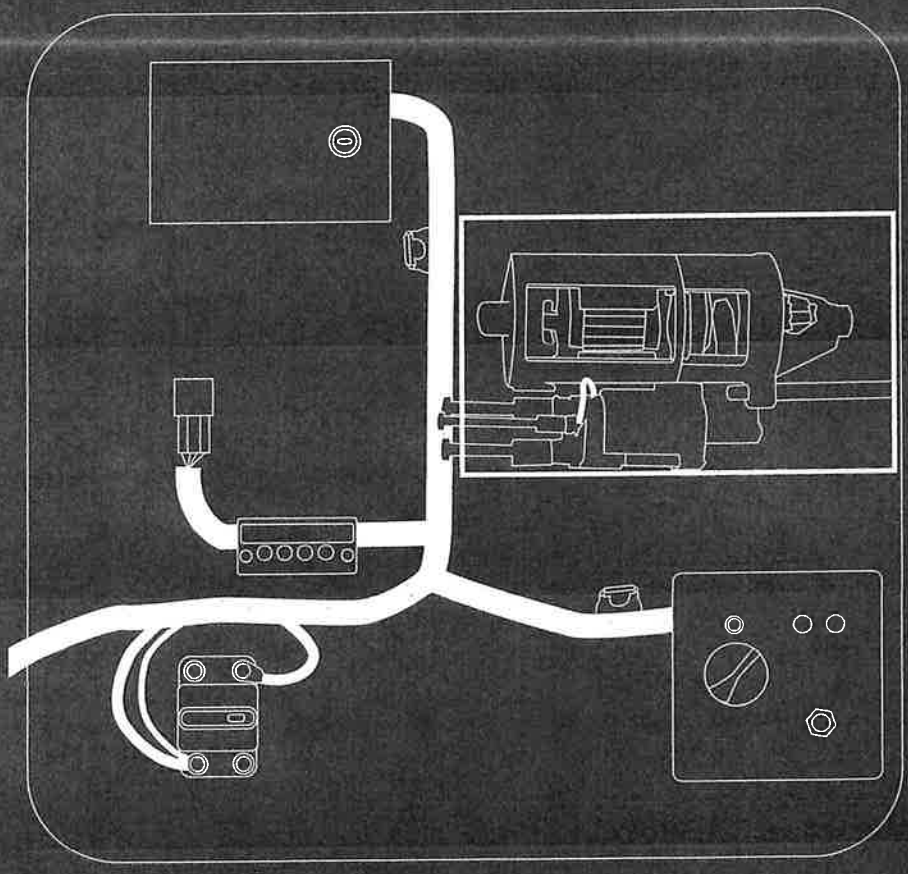
Disc & drum brake trainer + faults



Rev. 2023/12

EM-200-19_052932

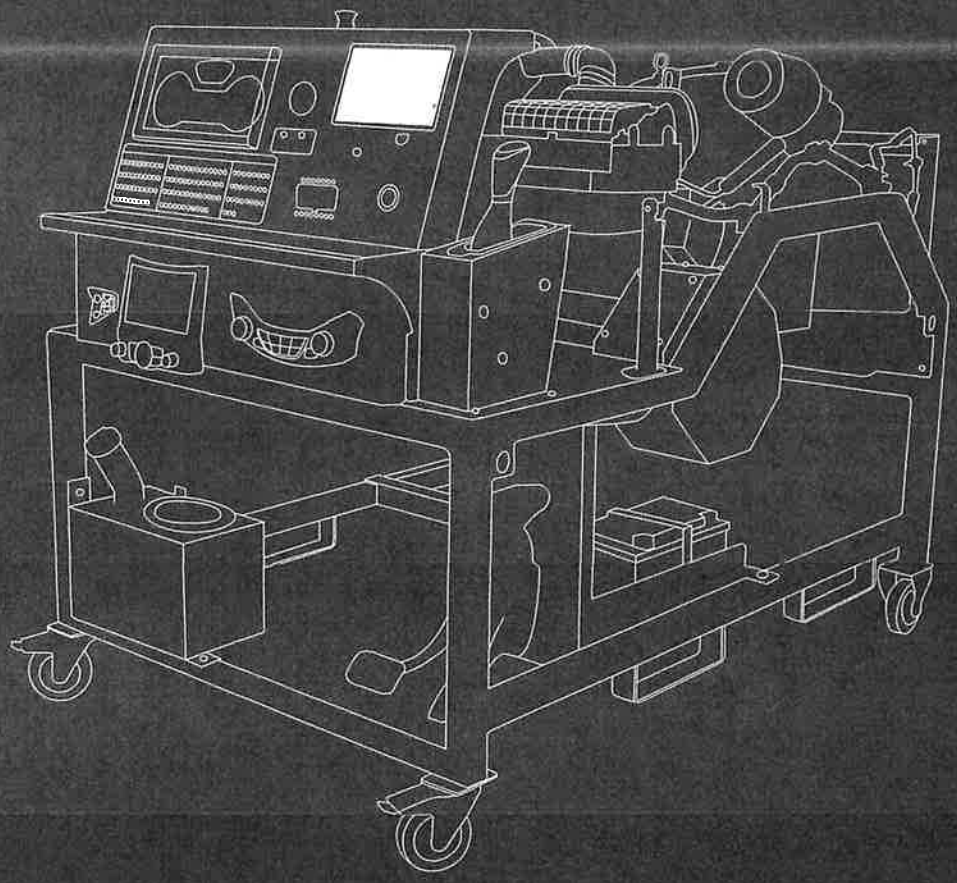
Cutaway starting system trainer



Rev. 2024/03

EM-140S-GM06A_053338

ConsuLink GM 1.4L Engine trainer, AC & Stop-Start



Rev 2023/09

EM-140S-GM06A_053338
ConsuLink GM 1.4L Engine trainer, AC & Stop-Start

CONSULAB

The first ConsuLab engine bench to ever have 2 pedals, brake and accelerator. You can now do stall tests and load the engine; you can perform a basic "road test" within your classroom going up to 20mph which allows Stop-Start to function ! Combine this with the new ConsuLink™ student learning platform to enhance student engagement and use this bench to teach advanced driveability, engine performance and HVAC (air conditioning).

WHAT IS CONSULINK™ ?

ConsuLink™ changes the way that you and your students interact with our products. Instead of relying on switches and dials to turn on and off and adjust faults or different scenarios with the engine bench, they are now accessible through a touchscreen on the front of the trainer.

Student benefits

Through ConsuLinkTM students gain access to safety warnings, component locator, wiring schematics, basic operating instructions, **Case Studies** and more. The students can autonomously activate each case study which will automatically adjust the engine bench to the preset parameters, give them the customer complaints and instructions on what to do, thus liberating instructor time. Students can proceed through these case studies on their own and bring the results to you their instructor. They bring their scan tool, service info, multimeter/oscilloscope, and their desire to learn, and ConsuLink™ will help with the rest!

Teacher benefits

ConsuLink™ holds all the information necessary to make teaching with the engine bench easy, once you enter your teacher pin or unlock it with the provided acess key, you gain access to the answer keys to all the student case studies, you also gain access to numerous lessons with preselected fault values instructions, basic lesson plan, types of demonstrations that can be done, all **vetted out and proven by our team to save you time.** You gain access to faulted schematics, the ability to create your own case studies (through manual fault insertion), along with all the other information available through the student menus.

EDUCATIONAL ADVANTAGES

- Perform a basic **"road test"** in your classroom and demonstrate the **Stop-Start** and engine auto-stop features. By attaining all the **enabled criteria** you can force the engine to **auto-stop** at a "red light/stop sign". You can then demonstrate all the different disable criteria that turns the system off.
- Equipped with **OEM HVAC system** and dash controls.
- Tablet-based ConsuLink™ Student Learning Platform designed to enhance student engagement.
- Trainer touchscreen can be mirrored to a TV or projector via HDMI out port.
- Stall test can be performed by depressing both accelerator and brake pedals simultaneously, this can be used to demonstrate loading the engine and for **misfire detection.**
- OEM Instrument panel with all indicator lights
- **ECM Break Out Box** matching OEM circuit pin identification with 2mm test receptacles
- Engine systems respond to inserted faults with real world symptoms, OEM DTC's, scan tool data-stream PID changes and check engine light operation
- A **DLC** (datalink connector) **Break Out Box** specifically designed for use in educational environments with robust 2mm test pins and LED activity indicators for all 16 pins of a standard OBDII DLC

consulab.com
info@consulab.com

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Fax: +1 (418) 843-3444